



A G E N D A

Orange County Workforce Development Board Business Services Committee Meeting

February 1, 2022

9:00 A.M.

www.ocboard.org

***Pursuant to Government Code Section 54953(e)(1), as amended by AB 361, this meeting will be held by zoom. Members of the public may observe and address the meeting telephonically. To attend the meeting via teleconference please call:**

Dial (for higher quality, dial a number based on your current location):

US: +1 669 900 9128 or +1 253 215 8782 or +1 346 248 7799 or +1 312 626 6799 or +1 646 558 8656 or +1 301 715 8592

Webinar ID: 822 5966 0767 / Link to meeting: <https://us06web.zoom.us/j/82259660767>

****In compliance with the Americans with Disabilities Act, those requiring accommodation for this meeting should notify the Orange County Community Services office 72 hours prior to the meeting at (714) 480-6500.**

The Board encourages your participation. If you wish to speak you may do so during Public Comment. To speak during Public Comment, press *9 following the Chair's invitation from the public to speak. Once acknowledged and prompted by the Chair, you may begin to speak. Except as otherwise provided by law, no action shall be taken on any item not appearing in the agenda. When addressing the Council, please state your name for the record prior to providing your comments.

This agenda contains a brief description of each item to be considered. Except as provided by law, no action shall be taken on any item not appearing in the agenda. Members of the public that wish to send comments or speak on an item(s) may send a completed Speaker Request Form(s) identifying the items and send them to OCCSAdvisoryCouncilsBoards@ocgov.com prior to the beginning of the meeting. To speak on a matter not appearing in the agenda, but under the jurisdiction of this Advisory Board, you may do so during Public Comments. Speaker request forms must be sent prior to the beginning of the meeting, the reading of the individual agenda items and/or the beginning of Public Comments. When addressing the Committee, it is requested that you state your name for the record. Address the Committee as a whole through the Chair. Comments to individual Members or staff are not permitted. Speakers are limited to three (3) minutes.

Materials/handouts can be requested up to 72 hours in advance of the meeting by www.ocboard.org.

This WIOA Title I financially assisted program or activity is an equal opportunity employer/program. Auxiliary aids and services are available upon request to individuals with disabilities. TDD/TTY users, please call the California Relay Service (800) 735-2922 or 711. If you need special assistance to participate in this program, please contact 714-480-6500 at least 72 hours prior to the event to allow reasonable arrangements to be made to ensure program accessibility.

AGENDA:

- 1. CALL TO ORDER: Chair Anna Lisa Lukes
- 2. PLEDGE OF ALLEGIANCE
- 3. BOARD MEMBER ROLL CALL: OC Community Services Representative

4. PUBLIC COMMENT:

At this time, members of the public may address the Business Services Committee regarding any items within the subject jurisdiction, provided that no action is taken on off-agenda items unless authorized by law. *(Comments shall be limited to three (3) minutes, unless the Chair pre-identifies a different time at the start of meeting for all public speakers).*

ACTION ITEM(S):

- 5. ACTION ITEM: AB 361 Review and make findings required by Government Code subsection 54953(e)(3).

Recommendation: Continue virtual meetings due to the proclaimed state of the emergency arising from COVID-19, meeting in person presents imminent risks to the health and safety of attendees, and the emergency continues to directly impact the ability of the members to meet safely in person.

INFORMATION ITEM(S):

- 6. BUSINESS SURVEY(S)

- A. Job Fairs Quarter 2 Report
- B. CALJOBS Survey Quarter 2 Report

- 7. OCWDB / CID STAFF BUSINESS SOLUTIONS UPDATES

- A. Hiring Initiatives (211 OC, TESLA, Rivian, etc.)
- B. On-the Job (OJT) Training Initiative
- C. Business & Economic Recovery Call Center
- D. OCWDB Rapid Response / Warn Notice
- E. Regional Initiatives & Comprehensive Economic Development Strategy (CEDS) Overview – (Good Jobs)
- F. OCWDB Business Solutions Staff Training
- G. Grant Matrix

- 8. OPEN DISCUSSION

At this time, members of this Subcommittee may comment on agenda or non-agenda matters provided that NO action may be taken on off-agenda items unless authorized by law.

ADJOURNMENT

DISCLAIMER: No member of the Orange County Workforce Development Board (OCWDB) shall sign a letter or make a statement purported to represent the position of OCWDB as a body. Letters or verbal statements of support or opposition on any issue shall only be made or signed by the Chair of OCWDB and shall be submitted to the Board for approval. The policy of the Board of Supervisors does not allow OCWDB or its Chair to sign a letter of position on any matters pertaining to legislation. OCWDB members may write personal letters or speak as individuals stating personal positions but may not do so as representing the position or opinion of OCWDB.



Business Services
Committee
February 1, 2022 –
Job Fairs

District 3 Job Fair

In conjunction with Supervisor Wagner

Date: October 6, 2021

Location: Irvine Valley College

Number of Employers: 116

Number of Job Seekers: 187

Veterans and Military Family Career Fair

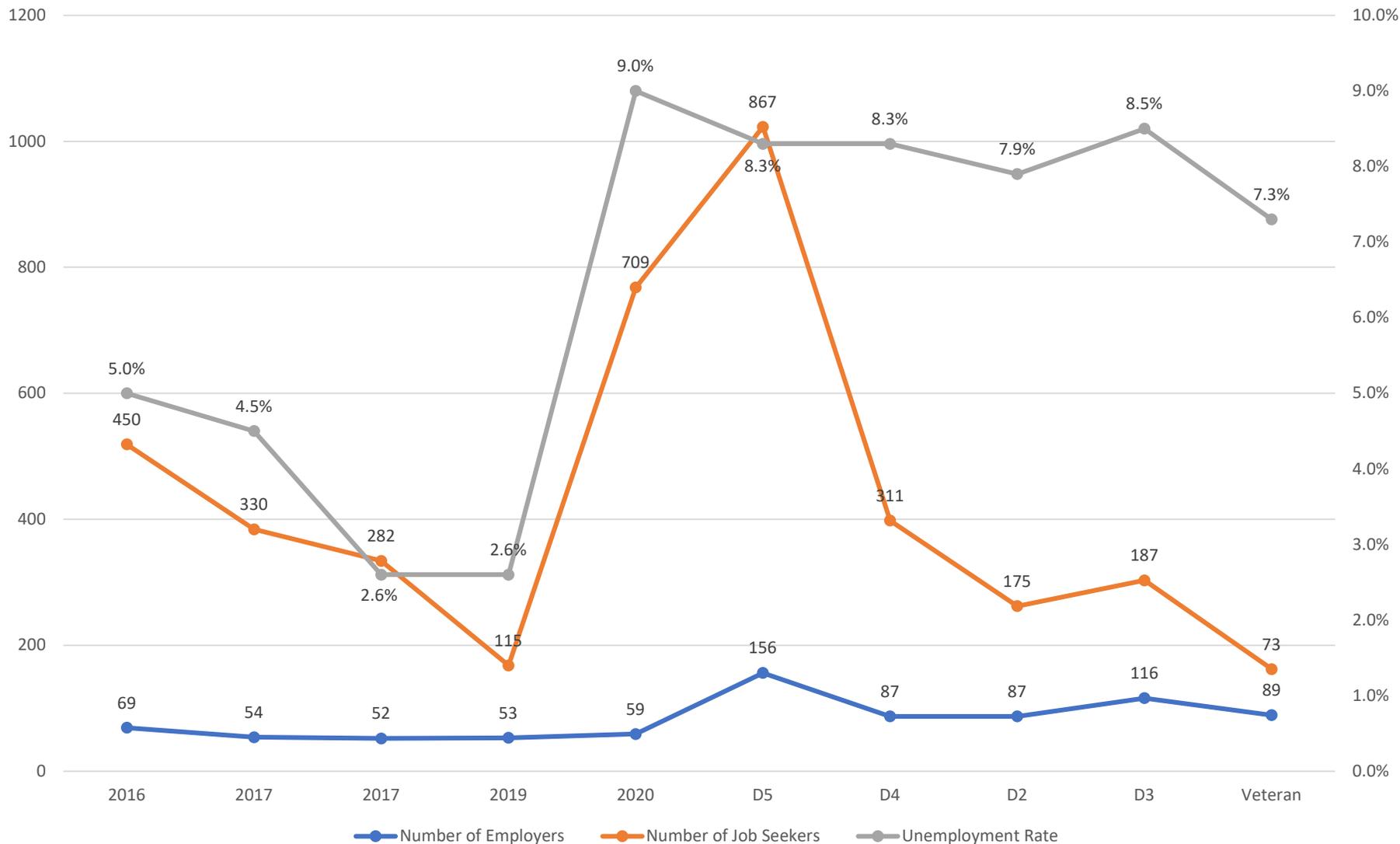
Item #6A

In conjunction with VEAP
(Veterans Employment-related Assistance Program)
Date: November 17, 2021
Location: County Operations Center

Number of Employers: 89
Number of Job Seekers: 73

Veterans and Military Family Career Fair

HISTORICAL ANALYSIS



Veterans and Military Family Career Fair

EMPLOYER ATTENDEES

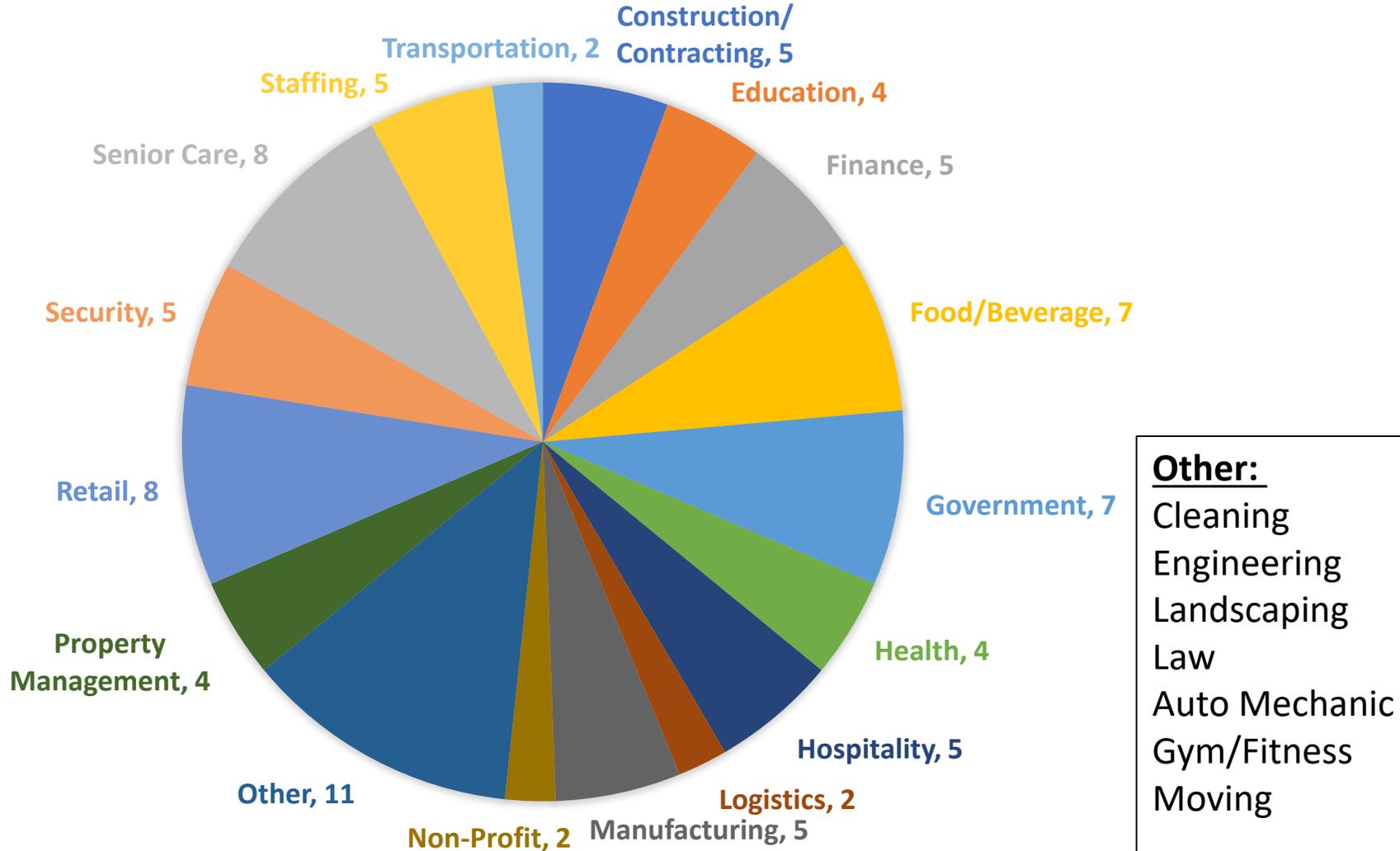
ABM Industries
Adecco
ADT Security
Advanced Management Company
Allied Universal
Amada OC, Inc.
Anaheim Workforce Connection
Apex
Applied Medical
Appreciation Financial
Arosa - Orange County
Automotive Technology Group
BaronHR
Best VIP Chauffeured Transportation
Bon Appetit Management Company
BrightView Landscape
Bristol Farms
California Army National Guard
California Department of Corrections and Rehabilitation
California Department of Tax and Fees
California Gate and Entry Systems
Cambrian HomeCare
Care Partners at Home
Carefree Home Care
Charles Abbott Associates
Cemex, Inc.
Chick-Fil-A Westminster
Chick-Fil-A Santa Ana
City of Hope
City of Seal Beach

Coffee Bean and Tea Leaf
Corovan Industries
County of Orange
Covid Clinic, Inc.
Durham School Services
Employment Development Department
Ensign Services, Inc.
Estes Express Lines
Extended Stay America
G&M Oil Company
Gelson's Market
General Monitoring Services
Glidewell
Goat Branding
Goodwill of Orange County
Guidepost Montessori at Las Flores
Hansen and Adkins Auto Transport
Home Instead
Irvine Marriott
KCA Electronics
King Shock Technology, Inc.
Lavi Industries
Legacy Lawyers, PC
Lowe's
Lyon Management Group, Inc.
Managed Mobile
Marriott International
Meggitt Defense
Merit Logistics
Network Capital Funding

New Horizons Computer Learning Centers
Nordic Security Services
Nuzuna Wellness
Omega Accounting Solutions
Pape Material Handling
Party Staff, Inc.
Pathway Group
Pep Boys
Precision Hospitality & Development - Dunkin' Franchisee
Raising Cane's
Reata Glen, The Orchards Health Center, Morningside of Fullerton, Park Vista Health Center
Reborn Cabinets, Inc.
Revvy Building Solutions
RJM Construction Solutions
Rusnak Auto Group
S&S Labor Force, Inc.
Saddleback Valley Unified School District
Sea Cliff Healthcare Center
Sonic Drive-In
Surf and Sand Resort
Tawa Services, Inc.
TaxRise
United Auto Credit
US Customs and Border Protection
USGI - Upland Group
Village Management Services, Inc.
Vocational Visions
WSH Management
Wyndham Destinations

Veterans and Military Family Career Fair

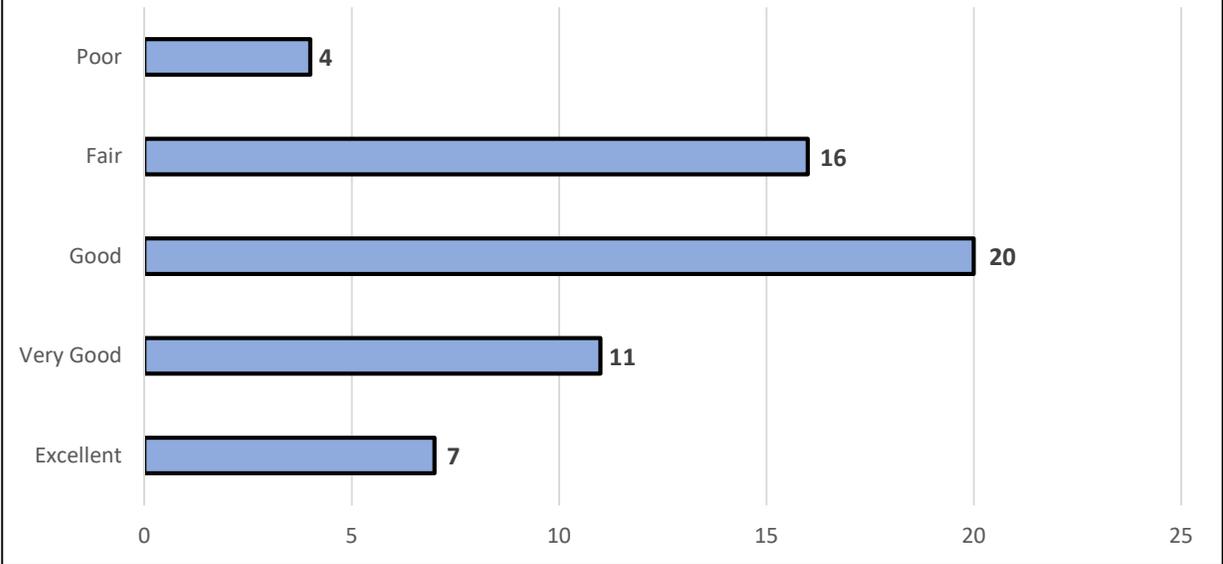
EMPLOYERS BY INDUSTRY



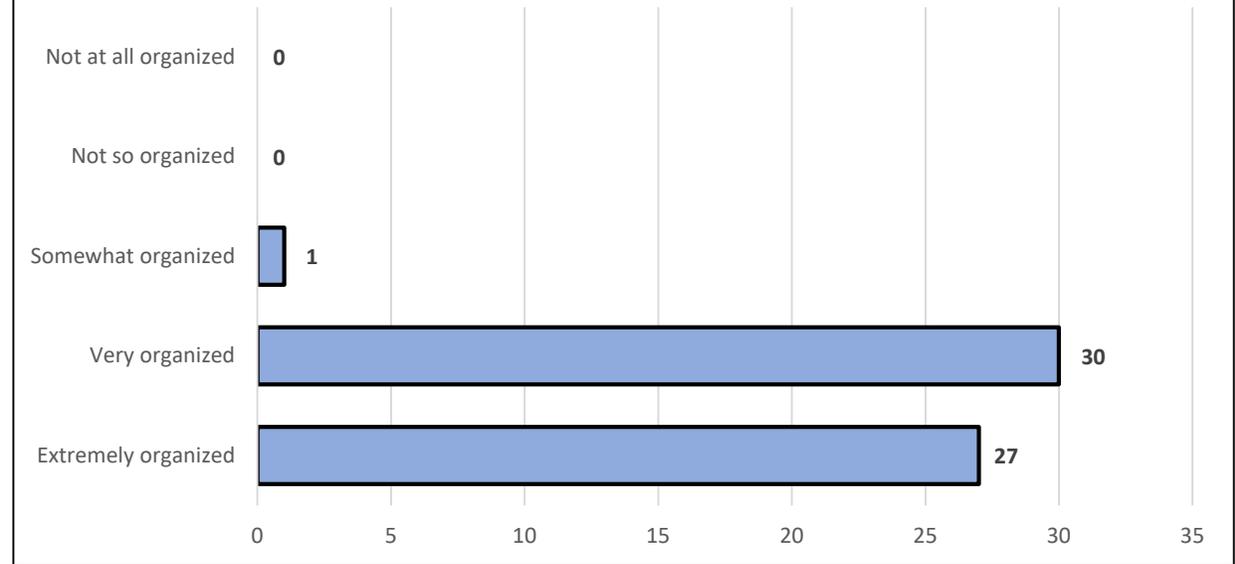
Veterans and Military Family Career Fair

EMPLOYER SURVEY RESULTS: 59 Employers Responded

Q2: Overall, how would you rate this career fair?

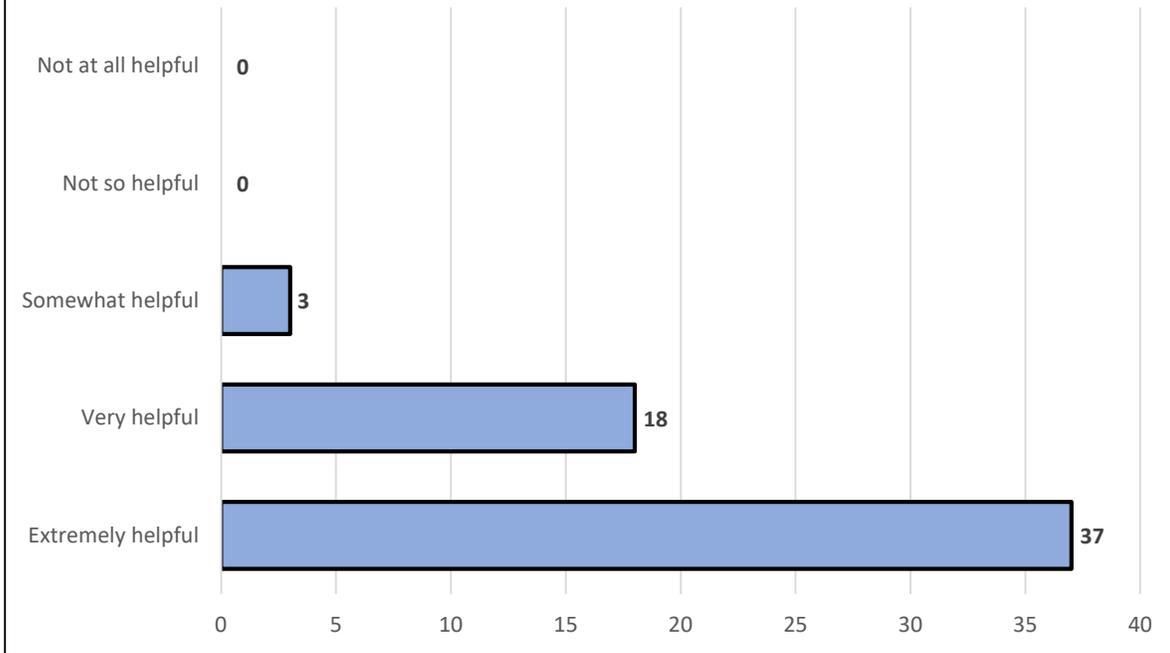


Q3: How organized was the event?

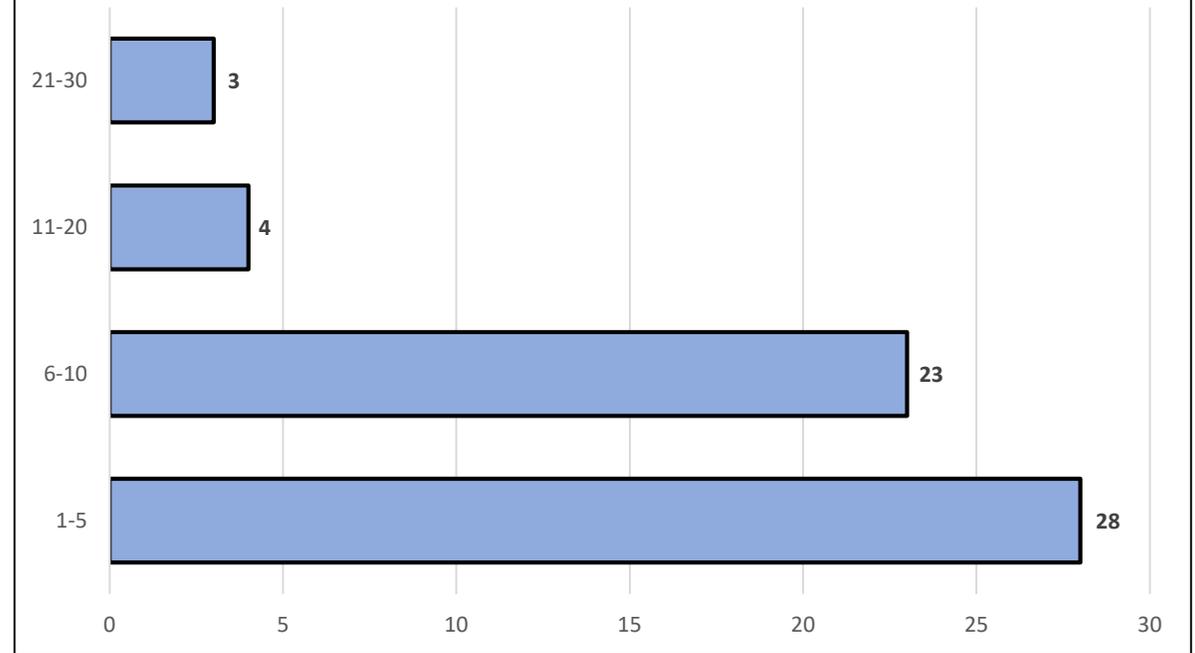


Veterans and Military Family Career Fair

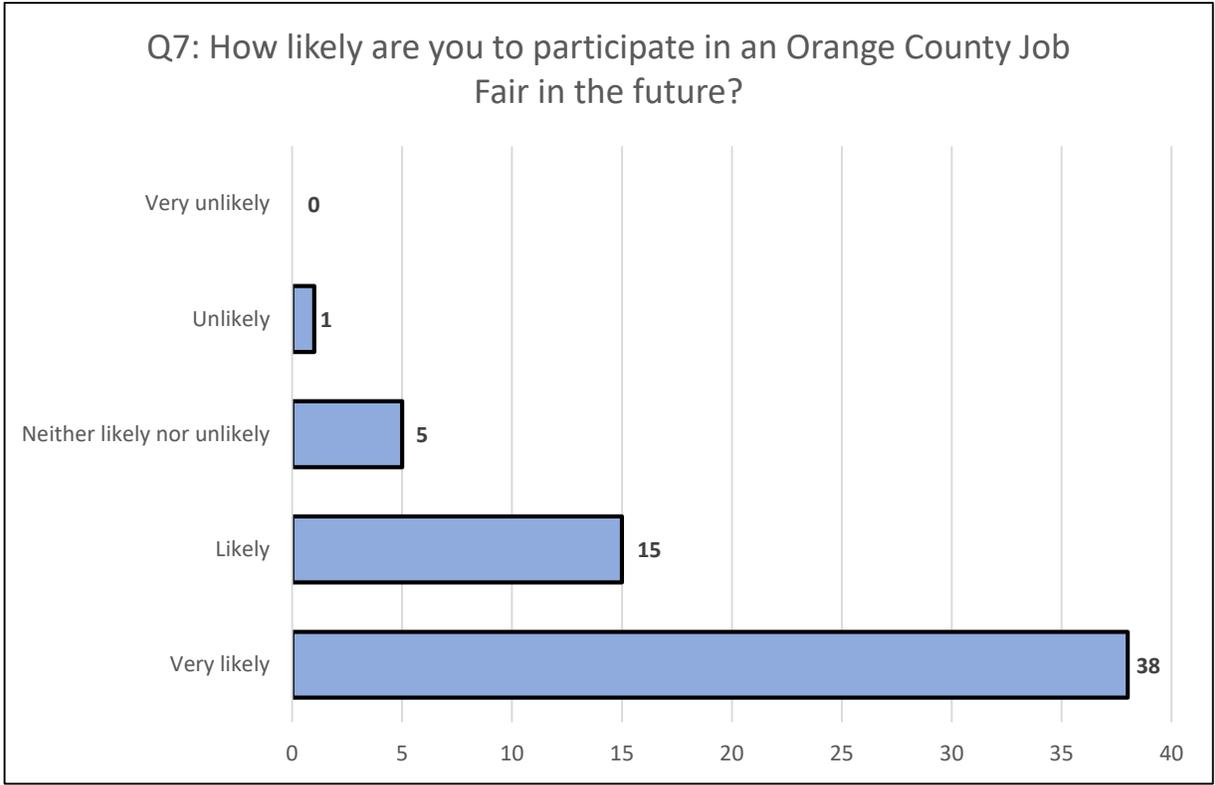
Q4: How helpful was the staff?



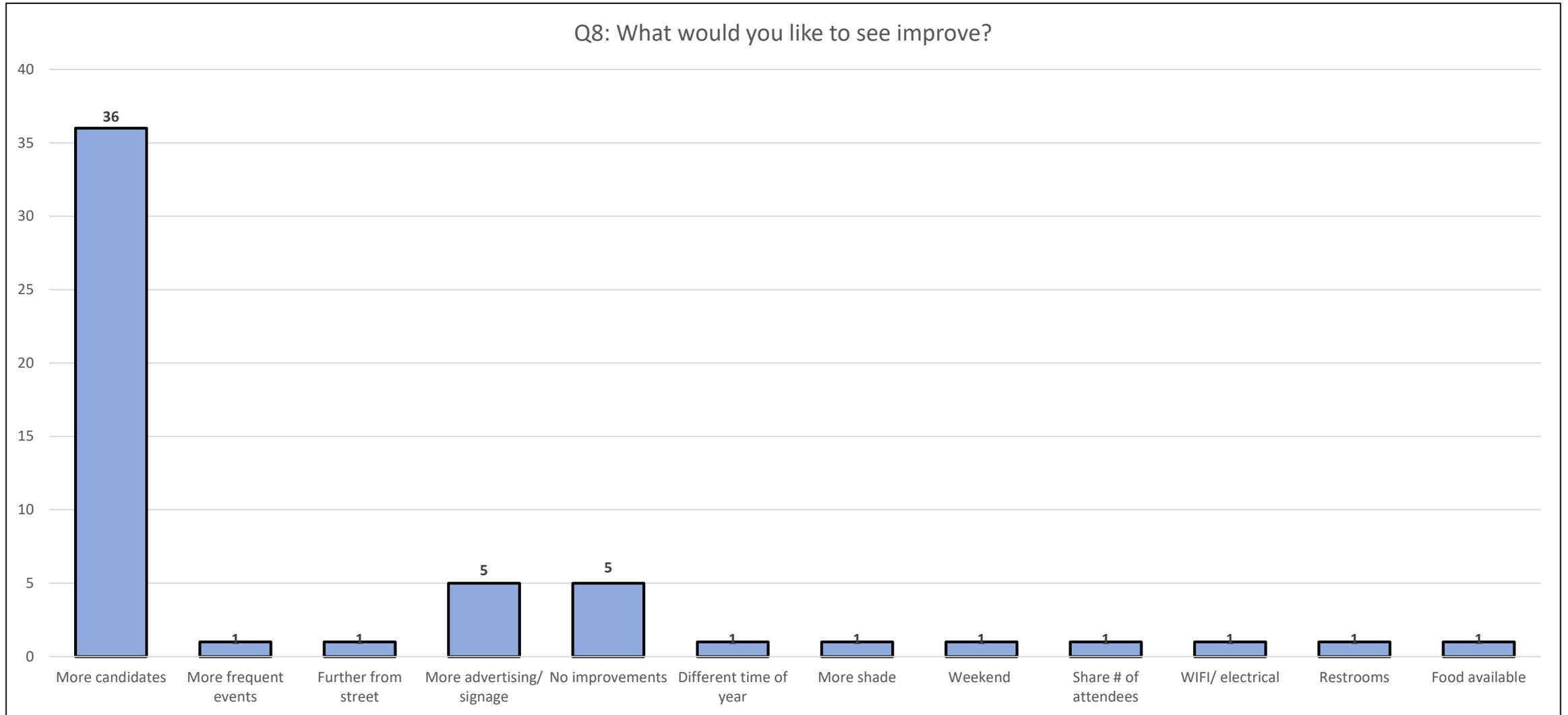
Q5: Approximately how many attendees spoke to your staff?



Veterans and Military Family Career Fair

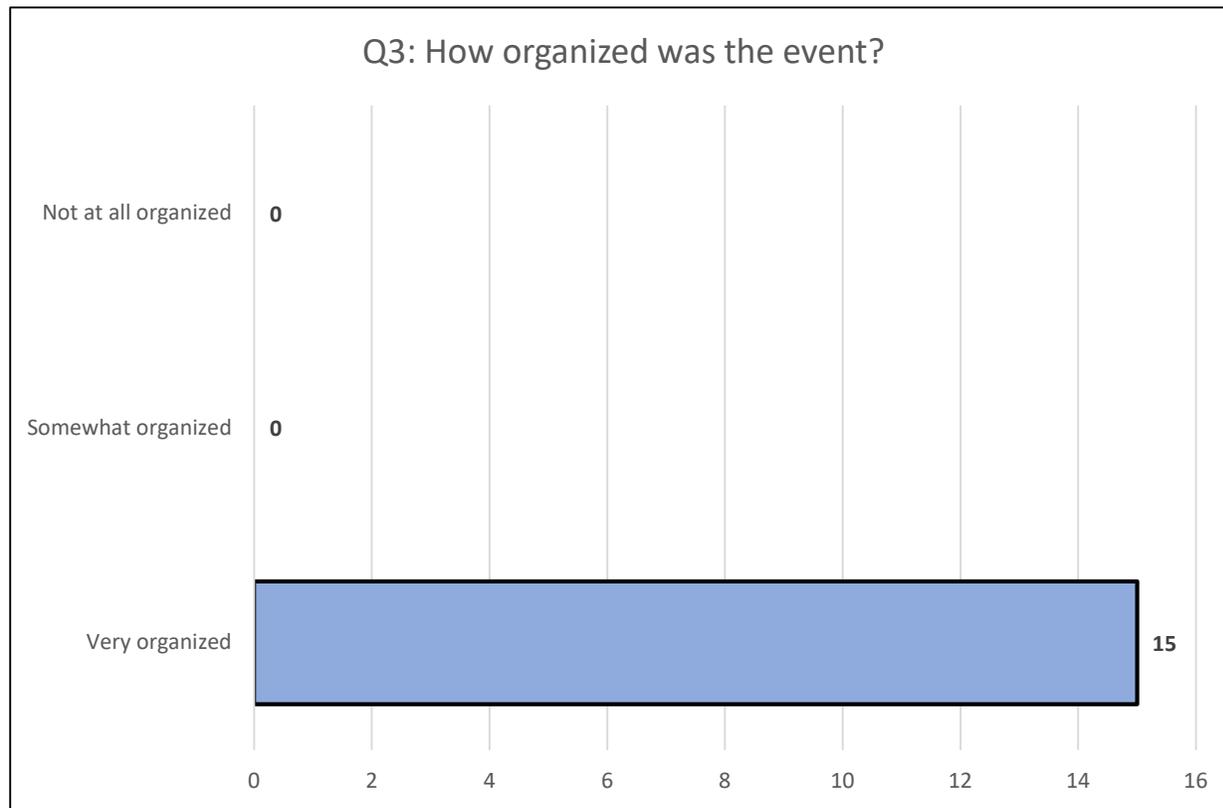
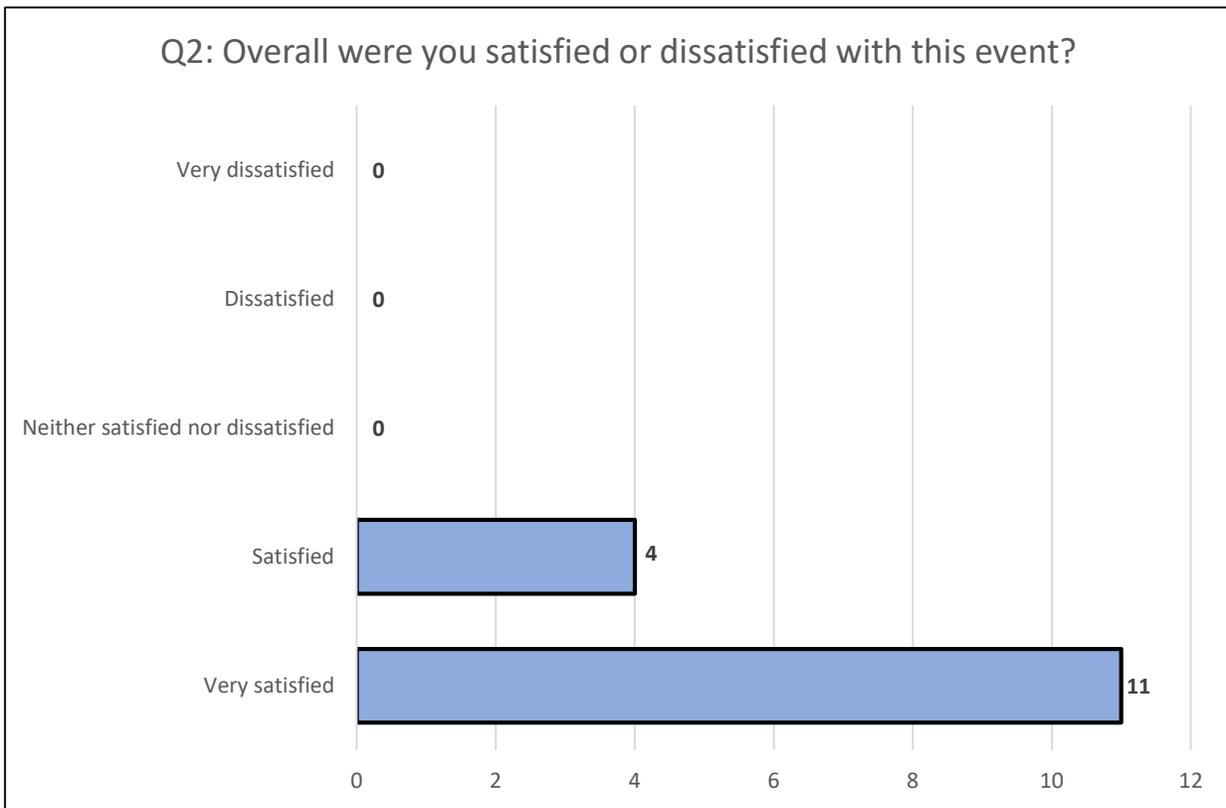


Veterans and Military Family Career Fair



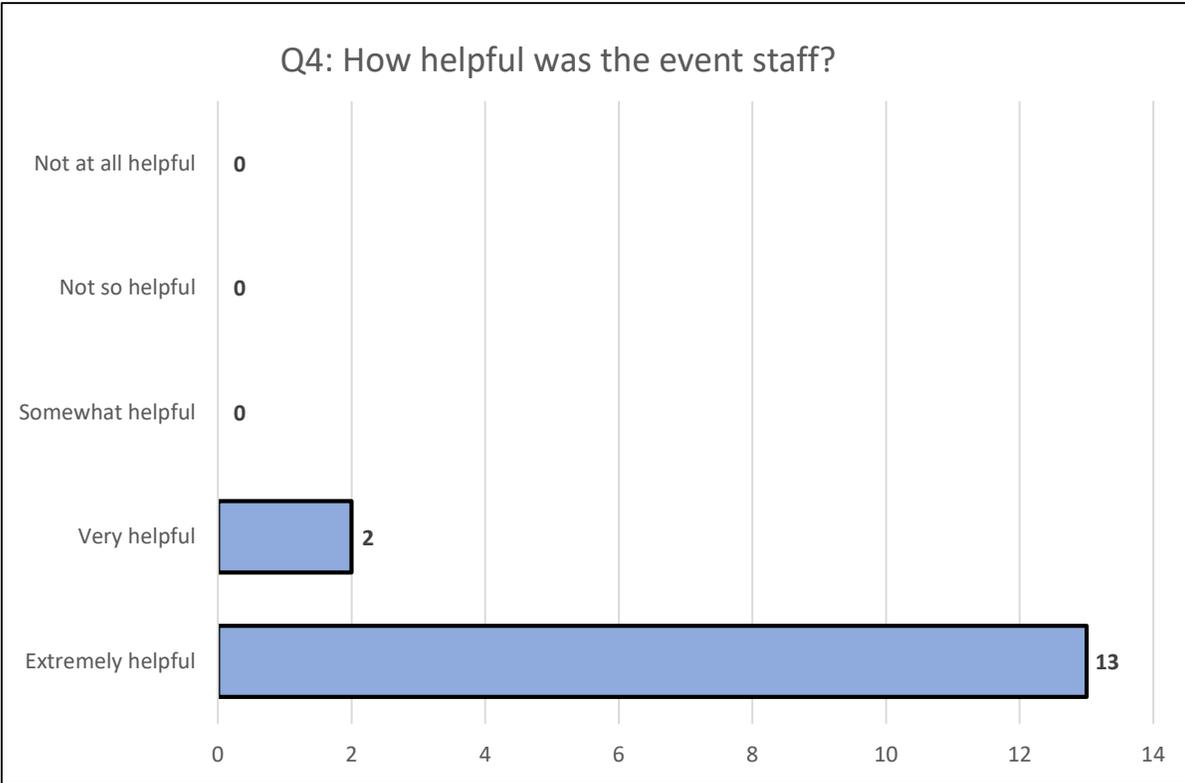
Veterans and Military Family Career Fair

JOB SEEKER SURVEY RESULTS: 16 Job Seekers Responded

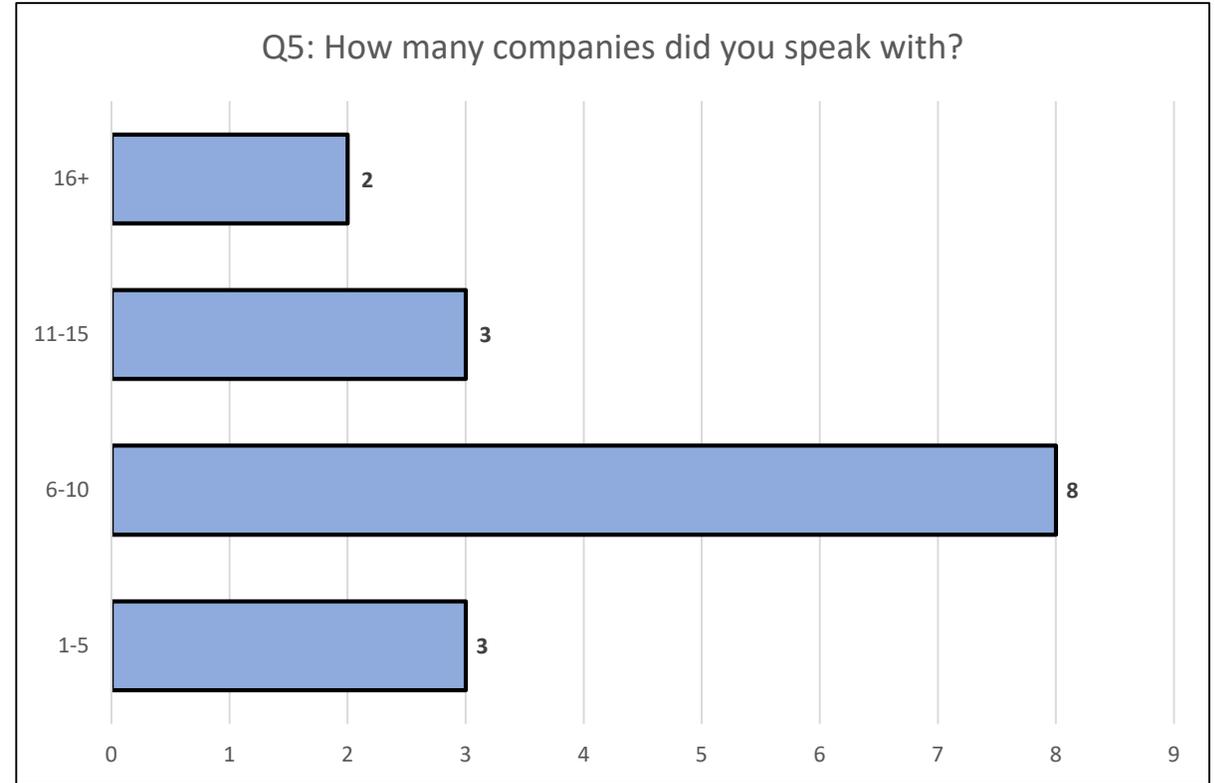


Veterans and Military Family Career Fair

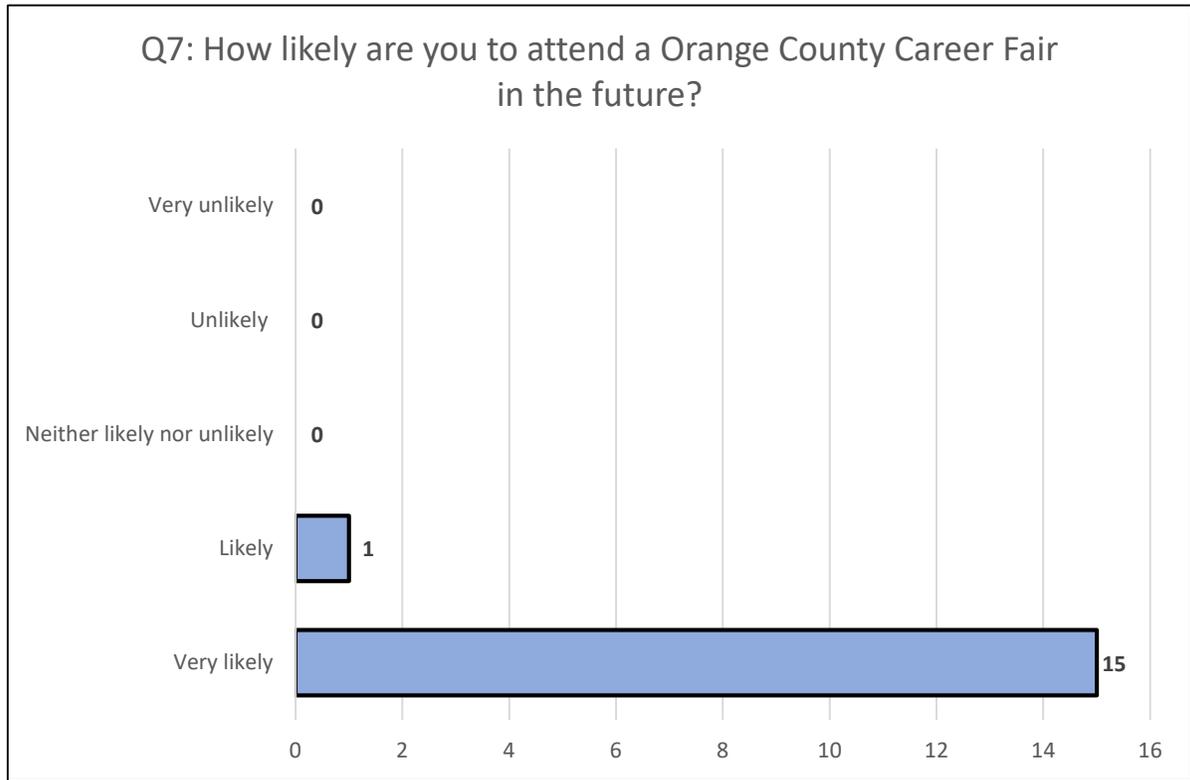
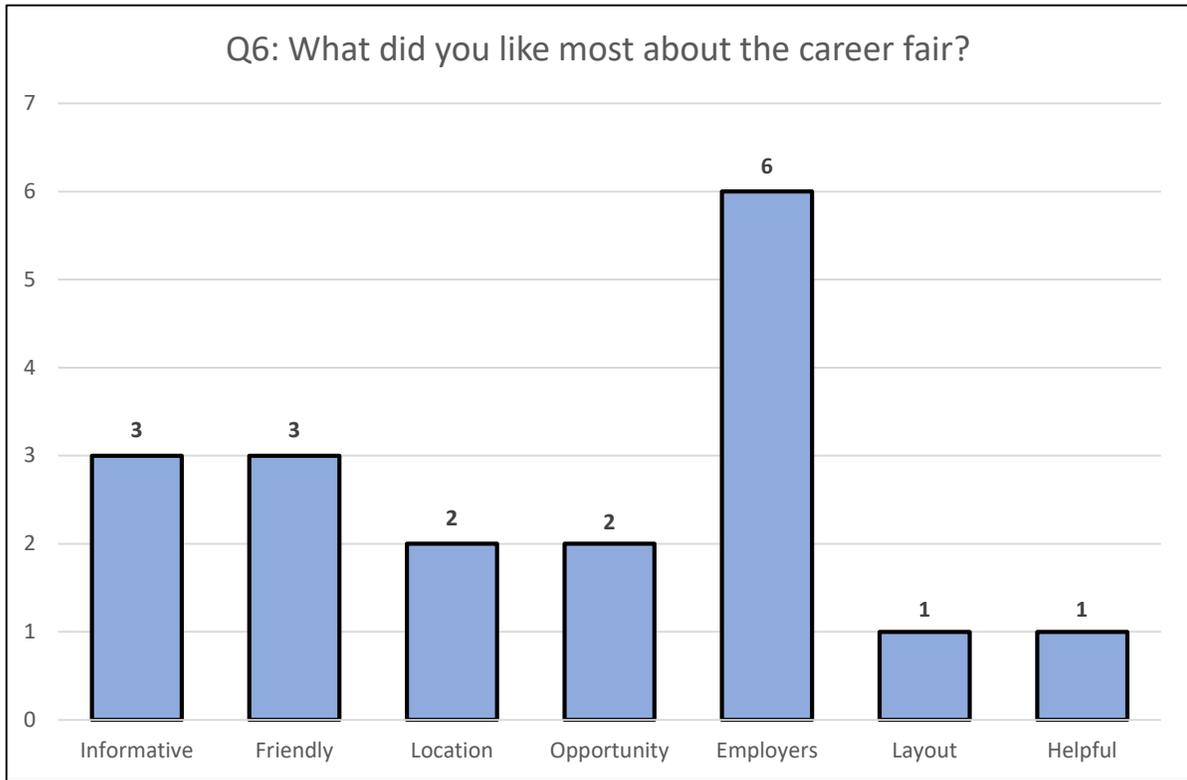
Q4: How helpful was the event staff?



Q5: How many companies did you speak with?



Veterans and Military Family Career Fair



Partners and Employer Referrals

Partner	# of Referrals
Anaheim Workforce Connection	5
Anaheim Workforce Development Board	3
California Employment Development Department (EDD)	17
City of Dana Point	0
City of San Juan Capistrano	0
City of Santa Ana	2
City of Seal Beach	0
Costa Mesa Chamber of Commerce	0
Cypress Chamber of Commerce	0
Dana Point Chamber of Commerce	1
Department of Rehabilitation	0
Orange Chamber of Commerce	7
Orange County Public Libraries	0
Orange County Veteran Services Office	0
Placentia Chamber of Commerce	0
San Juan Capistrano Chamber of Commerce	0
Santa Ana Chamber of Commerce	1
Santa Ana Work Center	1
Santa Ana Workforce Development Board	9
Seal Beach Chamber of Commerce	0

Event Promotion

Veteran Employment-related Assistance Program (VEAP) directly promoted the event to: Department of Veteran Affairs San Diego Regional Office, Department of Veterans Affairs Los Angeles Regional Office, Department of Veterans Affairs Health Administration Long Beach, Department of Veteran Affairs Vet Success on Campus, DVA Veterans Justice Outreach Coordinators, California Department of Veterans Affairs / Cal Vet, Disabled Veterans of America, American Legion Post 291, Veterans of Foreign Wars, Goodwill, Working Wardrobes VetNet Program, California Association of County Veterans Services Officers, Orange County Veterans and Military Family Collaborative, Santa Ana College, Cypress College, Golden West College, Orange Coast College, Santiago Canyon College, Coastline Community College, Fullerton College, Irvine Valley College, Saddleback College, Cerritos College, California State University – Fullerton, University of California – Irvine, Camp Pendleton Marine Corps Community Services / Marine and Family Programs Division, Los Alamitos Regional Military Affairs Committee, and Helmets to Hardhats.

Community Partners shared information via their organization's newsletters, networks and social media platforms

OCWDB / OCCS-CID network and social media platform

Social media: Facebook, Instagram, Twitter, LinkedIn

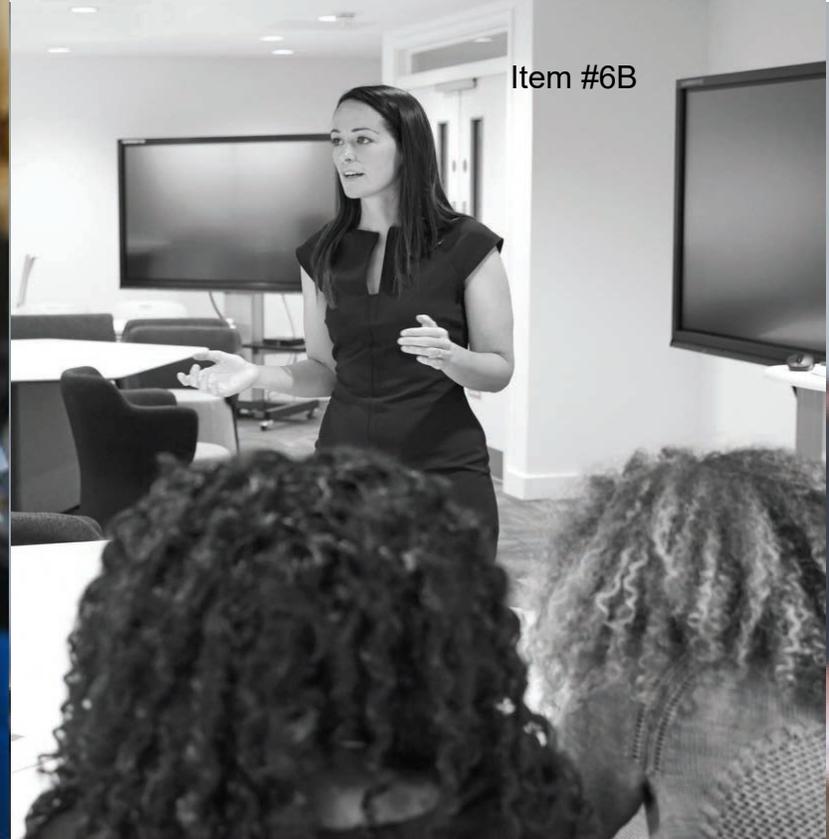
Success Story

- VEAP participant had previously held the role as a Signal Analyst in the military and for several government contractors
- After his previous contract ended, he accepted a job at Wal-Mart making \$18.50 an hour before enrolling in VEAP
- Under the guidance of his case manager, he attended the Veterans and Military Family Career Fair and was able to connect with four companies
- He interviewed for a Financial Analyst position on 11/19/2021 (two days after the career fair) and an offer was extended with a starting annual salary of \$75,000 - \$80,000
- The career fair enabled him to have direct contact with employers, showcase his knowledge and experience; and secure a job more suited to his skills



Item #6A

Thank You

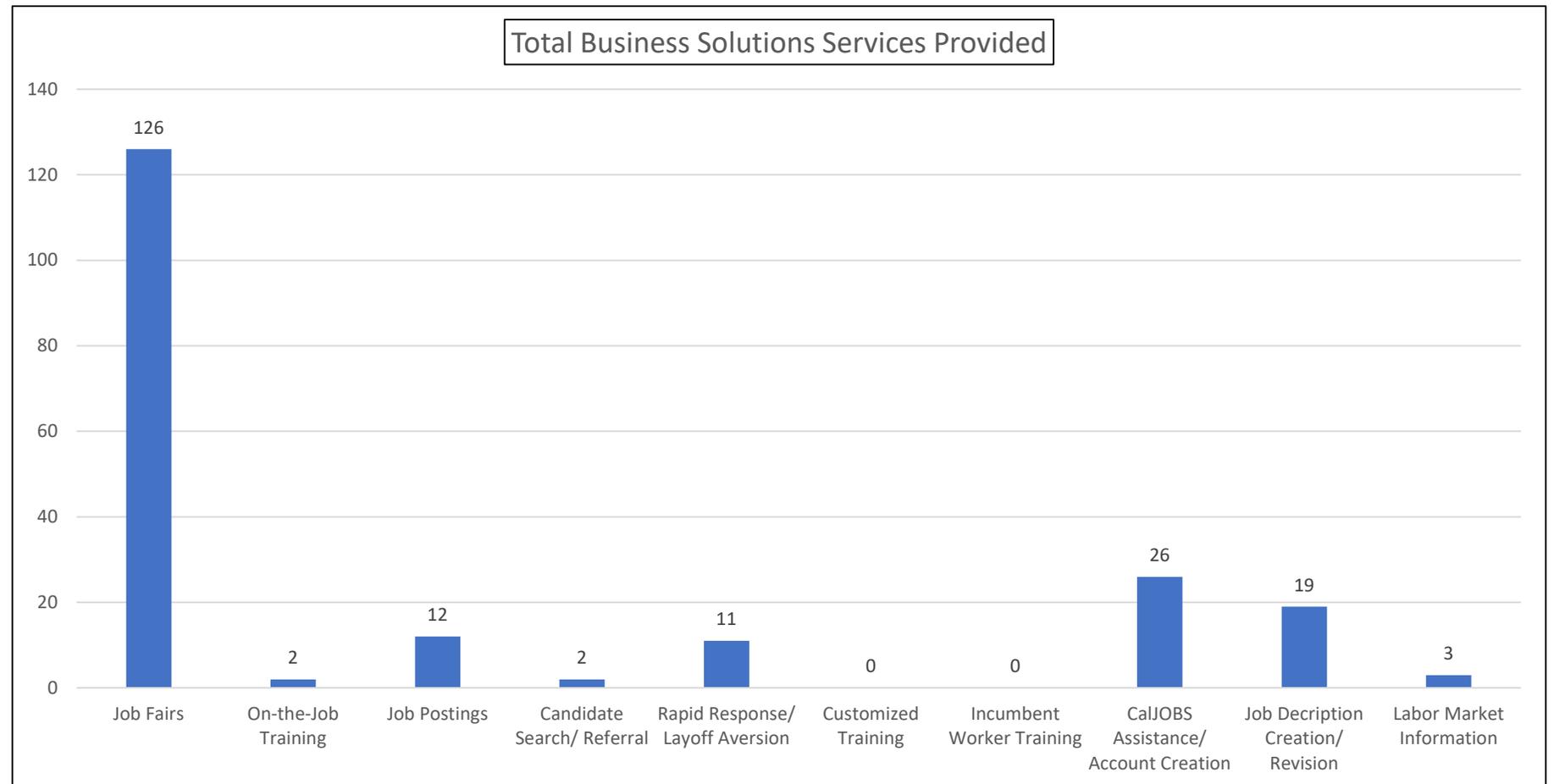


Business Services
Committee
February 1, 2022 –
Business Solutions Survey

Business Solutions Surveys

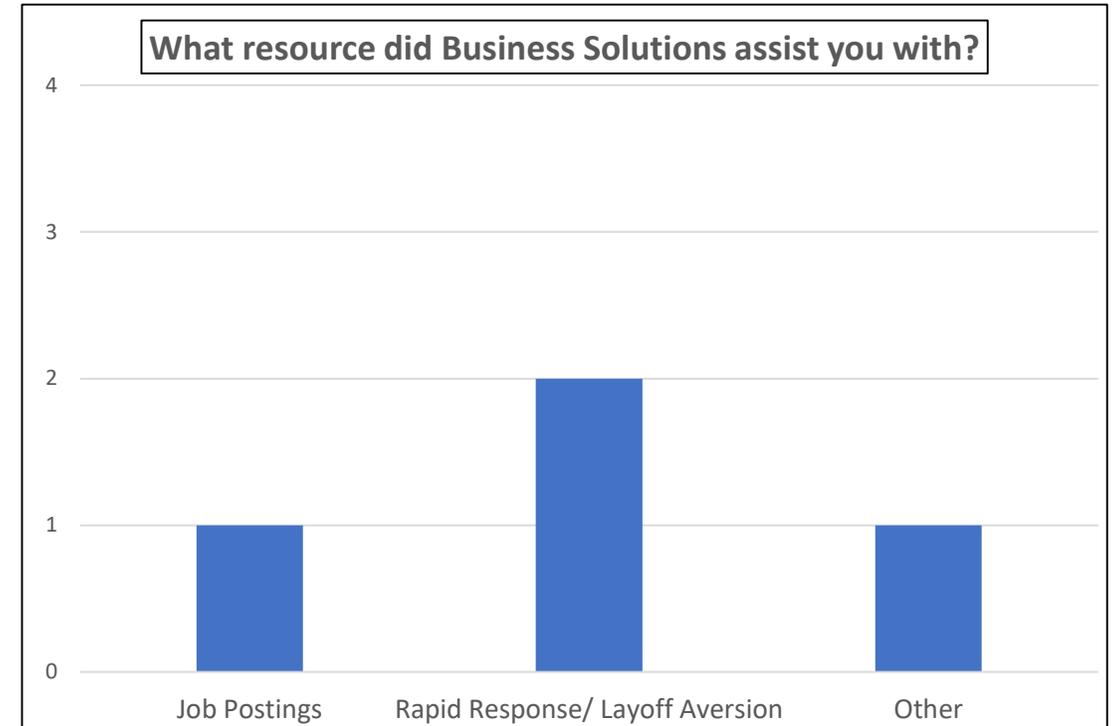
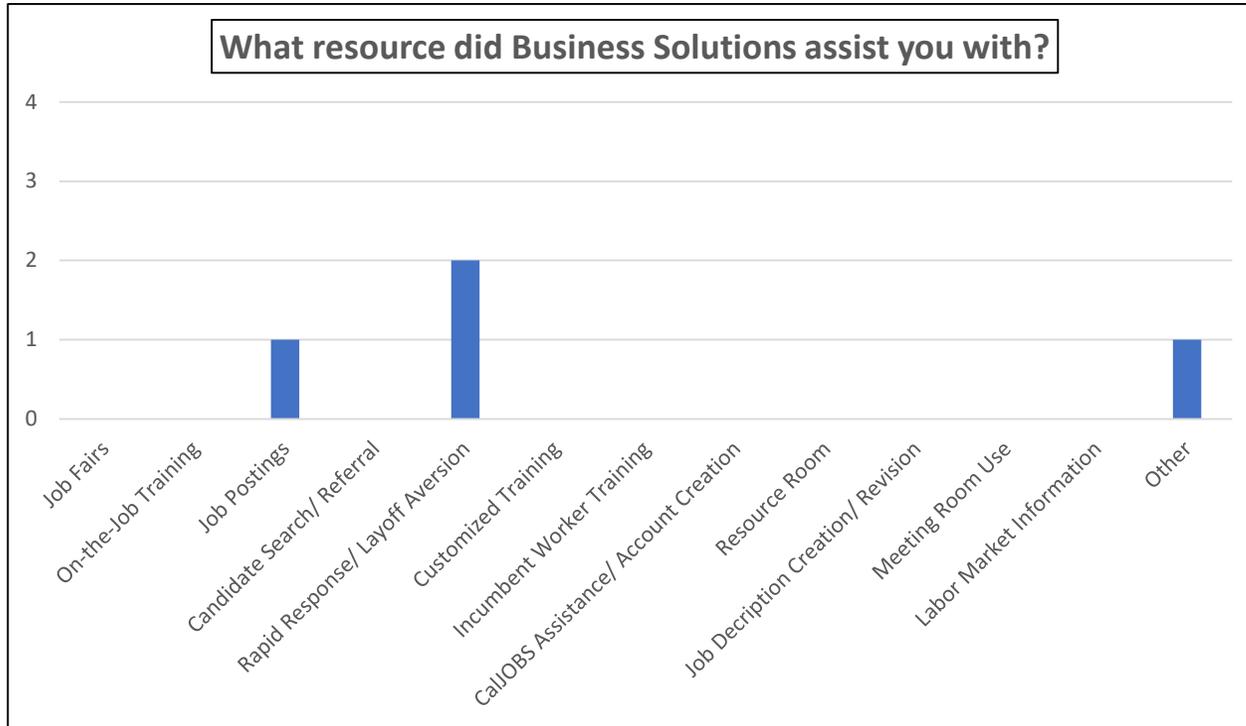
Item #6B

Business Solutions sent the customer satisfaction survey to 203 employers engaged between October and December 2021. Four employers responded to the survey.



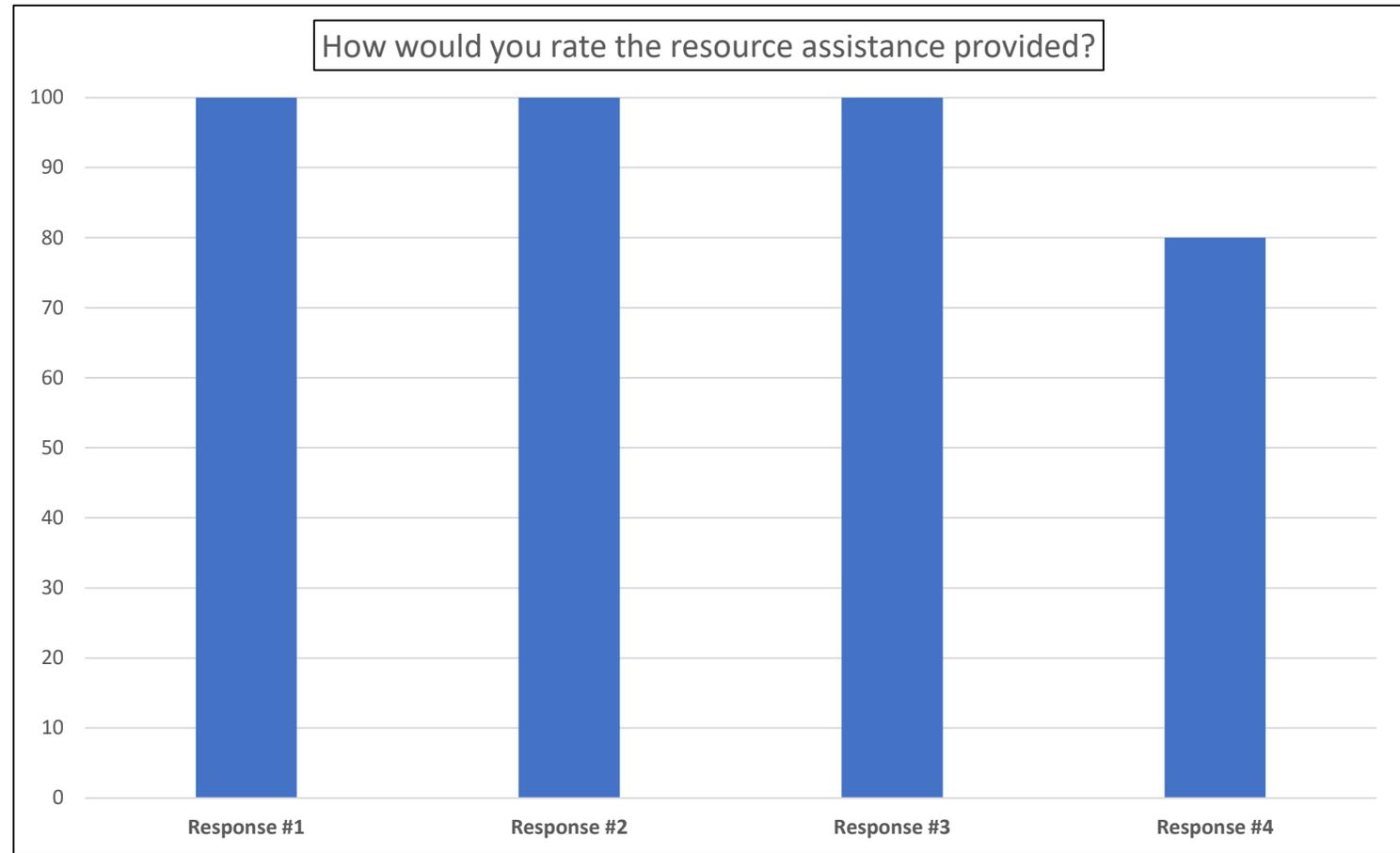
Business Solutions Surveys

Item #6B



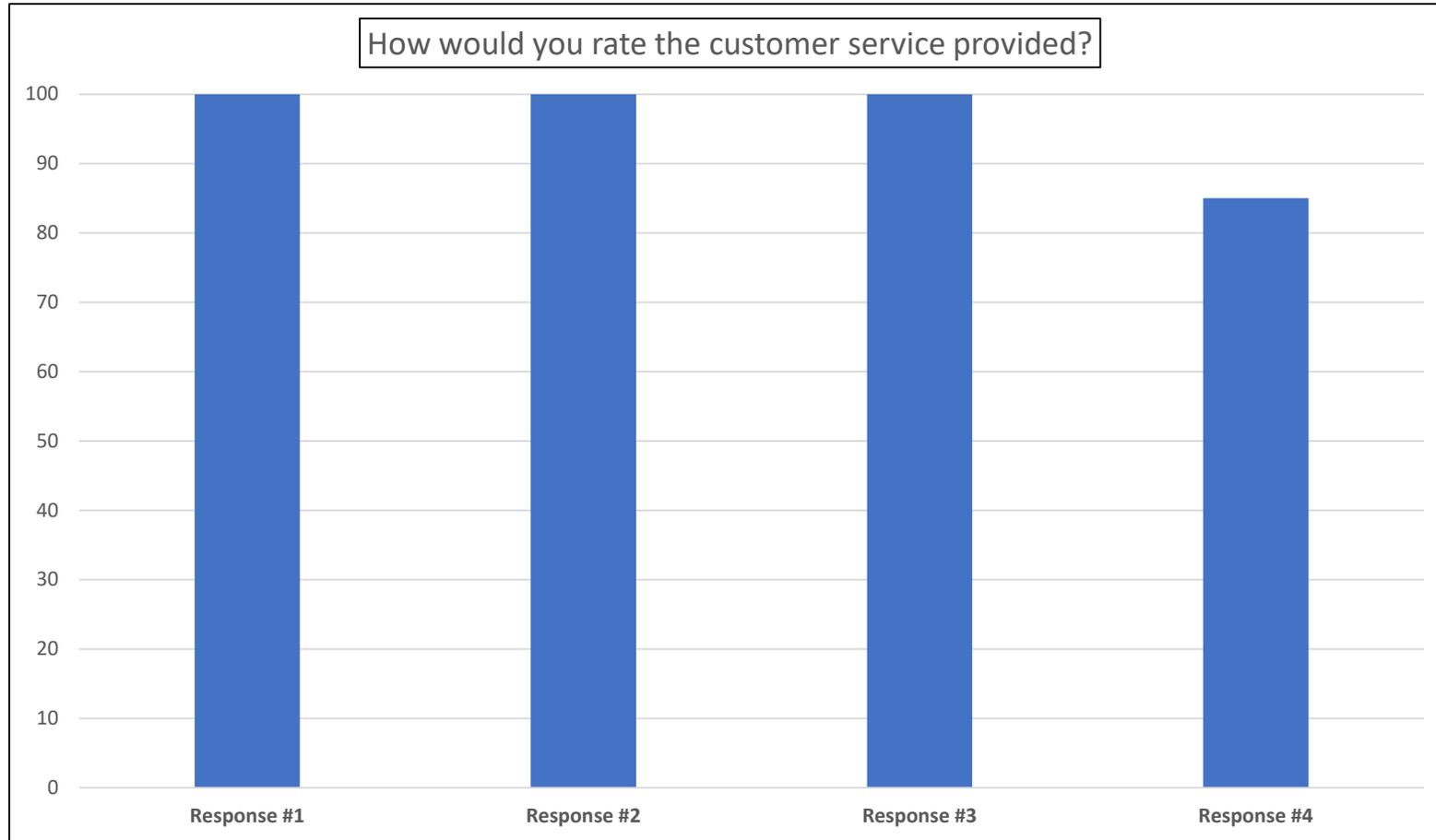
Business Solutions Surveys

Item #6B



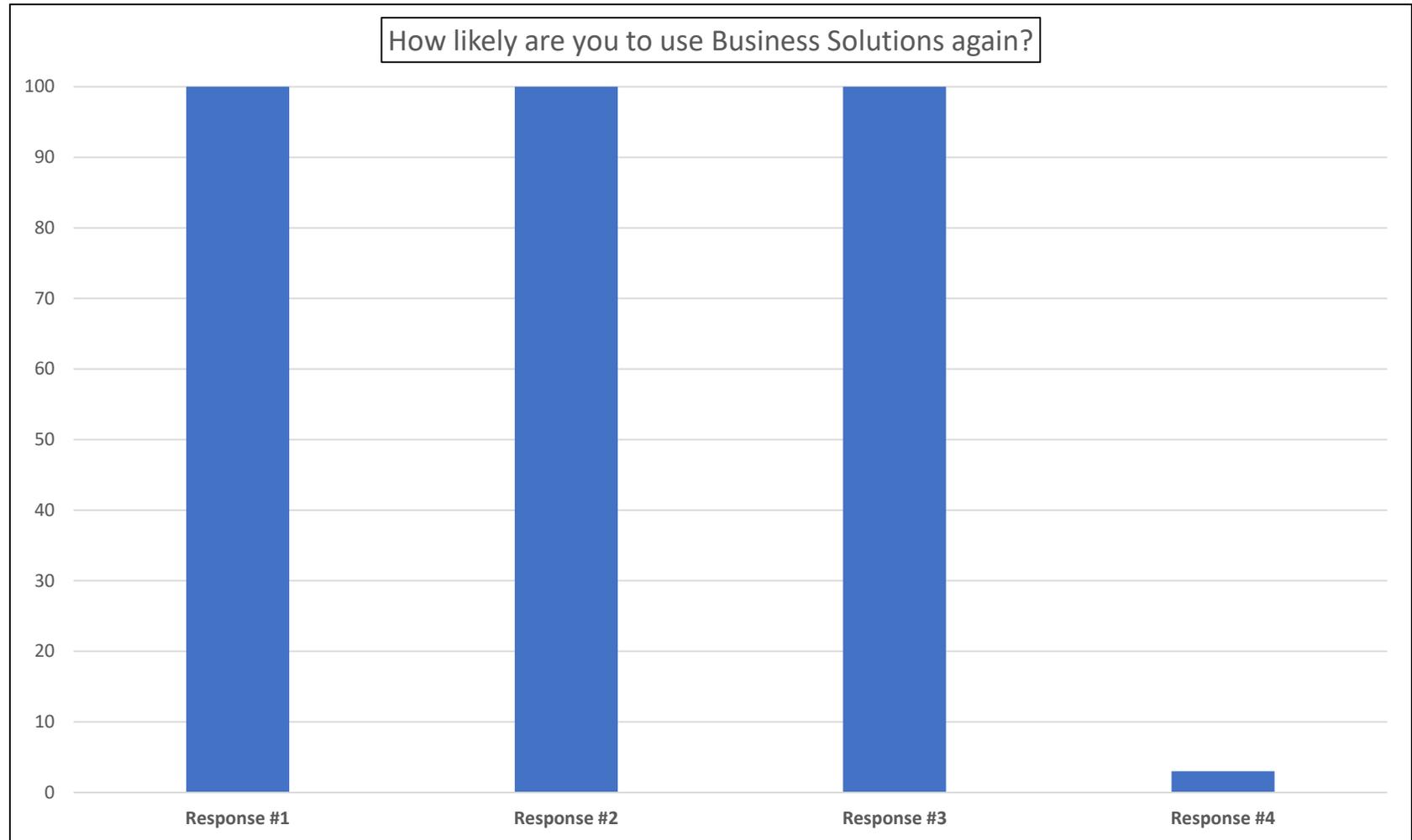
Business Solutions Surveys

Item #6B



Business Solutions Surveys

Item #6B



Please provide any additional feedback to better explain your answers.

“Our entire team was exceptionally impressed by and extremely grateful for the extraordinary level of service, educational support, and compassion offered by Rhonda Miller, Brynn Hernandez, and associates. I could not say enough about this help and I will happily serve as a reference!”

“Rhonda and her team were very helpful going above and beyond to make sure our postings were up and to assist with recruitment where possible.”



Thank You



Business Services
Committee
February 1, 2022 –
Hiring Initiatives

Hiring Initiatives - Partnerships

Item #7A



Disney Hiring Initiative:

- Disney contacted the OCWDB to create a hiring initiative for their parks
- Launch date is to be announced through press release and joint marketing campaign
- Recurring hiring events at the Orange County Workforce Solutions Center in Garden Grove, and on the Mobile Unit at various locations throughout Orange County



Applied Medical Hiring Initiative:

- Hiring 800 employees for 15 locations throughout OC – focus on Production Associates
- Launch date is to be announced through press release and joint marketing campaign
- Recurring hiring events at the Orange County Workforce Solutions Center in Garden Grove, and on the Mobile Unit at the Westminster Family Resource Center
- Specifically looking for Vietnamese and Spanish speakers. Marketing will be in all 3 languages

Hiring Initiatives – Hiring Events

Item #7A



Albertsons:

- Hiring for 300 locations in Orange County
 - Priority is for 6 South County locations
- Albertsons, Vons, and Pavilions
- Launching recurring virtual hiring events through Premier Virtual



Alta Corp (Foothill Regional Medical Center):

- Hosted a virtual hiring event on 1/6/2022
- Hiring for LVN, CNA, Patient Representatives, and Janitorial staff
- 5 attendees – all were scheduled for follow up interviews!



Durham School Services:

- Hosted a virtual hiring event on 1/25/2022
- Hiring School Bus Drivers



Nordic Security:

- Hosted a virtual hiring event on 1/26/2022
- Hiring Patrol Officers, Security Concierge Officers, and Supervisors

Hiring Initiatives – Work Experience and Apprenticeship ^{Item #7A}

2.1.1

Orange County

2110C:

- Recurring Work Experience partnership
- 6 cohorts planned for 2022, with a target of 10 participants per cohort
- Position: Information and Referral Specialists
- December cohort had 2 participants
- One WEX participant has been offered a permanent employment opportunity!



California Division of
Apprenticeship Standards

Apprenticeship Program:

- OCWDB is partnering with the Department of Apprenticeship Standards (DAS)
- Creating non-traditional pre-apprenticeships and apprenticeships for Orange County businesses
- Apprenticeships are classified as on-the-job training in conjunction with classroom learning, typically lasting 6 months or longer

Hiring Initiatives - Outreach

Item #7A

October 6: OCWDB hosted the District 3 Job Fair at Irvine Valley College

October 12: San Clemente Job Fair

October 27: October San Clemente Chamber of Commerce Government Affairs Meeting

October 27: OCWDB hosted a Business Networking Open House at the OC Workforce Solutions Center

November 1: OCSBDC Small Business Clinic – Newport Beach

November 4: OCSBDC Small Business Clinic –Laguna Beach

November 8: OCSBDC Small Business Clinic – Huntington Beach

November 16: OCSBDC Small Business Clinic – Irvine

November 17: Veterans and Military Family Career Fair at the County Operations Center

Hiring Initiatives – Assistance with Filling Jobs

On-the-Job Training: 2

Labor Market Information: 3

Resume Referrals: 2 (totaling 23 referred candidates)

CalJOBS Account Creation: 16

CalJOBS Assistance: 10

CalJOBS Job Order Posting: 12

Flyer Creation and/or Distribution: 19

Job Fair Employer Attendees (D3 and Veteran): 205



Item #7A

Thank You



Business Services Committee February 1, 2022 – OJT Initiative

OJT Pipeline Overview - Completed

Employers Name	Position	# of Positions	Position Description	Salary	Proposed Timeline
T.E. Roberts	Driver	1	Responsible for driving equipment trucks, heavy haul trucks and dump trucks to job sites and related sites. Also responsible for securing equipment and performing routine maintenance and upkeep to assigned vehicle.	\$26/ hr	Completed
United Industries	Bookkeeper	1	Responsible for general office administrative duties, preparing reports, and maintaining excellent customer service. Will support accounts payable/ accounts receivable functions.	\$19/ hr	Completed

OJT Pipeline Overview – Active

Employers Name	Position	# of Positions	Position Description	Salary	Proposed Timeline
Clean Energy	Service Technician 1	1	Position will inspect, maintain and perform minor to moderate repairs on CNG and/or LNG fueling equipment, including compressors, dispensers, priority panels, dryers, storage tanks and other related equipment.	\$26.14/ hr	Upon candidate identification
Clean Energy	Service Technician 2	1	Position will inspect, maintain and perform minor to moderate repairs on “Compressed Natural Gas” (CNG), “Liquefied Natural Gas” (LNG) and “Hydrogen” fueling equipment and all other related equipment.	\$28.76/ hr	Upon candidate identification
Clean Energy	Senior Accountant	1	The Senior Accountant is responsible for the month end close process, including the preparation and review of journal entries and account reconciliations to ensure overall accuracy of the consolidated financial statements.	\$85,000/ annually	Upon candidate identification
Clean Energy	Dispatcher	1	Responsible for responding to all technical/ operational service requests.	\$22.11/ hr	Upon candidate identification
McLane Distribution	Warehouse Specialist	10	Responsible for selecting product and loading trucks (i.e., moving product between the loading dock and the warehouse and moving product within the warehouse) with high degree of accuracy and great sense of urgency while meeting standards within McLane established guidelines.	\$21/ hr	OJT announcement 1/26/2022

OJT Pipeline Overview - Pending

Employers Name	Position	# of Positions	Position Description	Salary	Proposed Timeline
Clean Energy	Accounts Payable Specialist	1	Prepare and process accounts payable invoices and payments for an entity with a multitude of operating companies.	TBD	Employer meeting pending
Clean Energy	Material Handler 2	1	Safely and efficiently, unload, load, receive store & ship equipment spare parts. Typical duties of receiving, warehousing, and shipping duties.	TBD	Employer meeting pending
Clean Energy	Payroll Manager	1	Supervise and coordinate activities engaged in recording hours of work, processing time records, compiling payroll statistics, maintaining payroll control records, and calculating payrolls.	TBD	Employer meeting pending
Clean Energy	Senior Accountant - Construction	1	Responsible for the month end close process, including the preparation and review of journal entries and account reconciliations to ensure overall accuracy of the consolidated financial statements.	TBD	Employer meeting pending
Clean Energy	Senior Accountant - Fixed Assets	1	Responsible for the month end close process, including the preparation and review of journal entries and account reconciliations related to the Company's fixed assets to ensure overall accuracy of the consolidated financial statements.	TBD	Employer meeting pending

OJT Pipeline Overview – Pending

Employers Name	Position	# of Positions	Position Description	Salary	Proposed Timeline
Clean Energy	Senior Financial Analyst	1	Serve as finance business partner to the various departments of our organization.	TBD	Employer meeting pending
Clean Energy	Technical Support Representative	1	Answer support phone calls from field technicians and serve as technical contact for routine service-related problems with Clean Energy stations.	TBD	Employer meeting pending
Truly Nolen	Pest Control Specialist	4	Performs pest prevention through use of various pesticide applications and Integrated Pest Management (IPM) solutions such as trapping, mechanical exclusion, and sanitation in a manner that is legal, professional and environmentally conscious while ensuring customer satisfaction.	\$18/ hr	Upon branch GM approval
Benco Dental	Sales Operation Coordinator	1	Responsible for maintaining regional sales reporting and goal tracking. Works with the Regional Sales Manager when needed and ensures regional teams have support. CenterPoint SOC's are responsible for the day to day tasks that keep each CenterPoint running smoothly to meet the needs of the business.	\$20/ hr	Upon District Manager approval

OJT Outreach Overview

October 6: District 3 Job Fair – **116 businesses in attendance**

October 12: San Clemente Job Fair – **25 businesses in attendance**

October 27: San Clemente Chamber of Commerce Government Affairs meeting – **Presented to 8 businesses**

October 27: OWDB Business Networking Open House – **Presented to 24 businesses**

November 1: Newport Beach Small Business Clinic – **Presented to 7 businesses**

November 4: Laguna Beach Small Business Clinic – **Presented to 8 businesses**

November 8: Huntington Beach Small Business Clinic – **Presented to 9 businesses**

November 16: Irvine Small Business Clinic – **Presented to 11 businesses**

November 17: Veteran and Military Family Career Fair – **89 businesses in attendance**



Item #7B

Thank You

2020 COVID-19 EMPLOYMENT RECOVERY (ER) NDWG (Grant Code 1194)

Quarterly Report

Please complete this cumulative quarterly report form and email the Project Manager by the 20th of the month, following the close of the reporting period. For each section, indicate if there are no changes to report in comparison to the previous reporting period and provide a reason for the lack of changes.

Project Operator:	County of Orange/OCDB/CID		
Name:	Rhonda Miller	Email:	rhonda.miller@occr.ocgov.com
Position Title:	Business Solutions Manager	Telephone:	714-480-6432
Date of Report:	1/20/2022	Reporting Period:	Q7 Oct. - Dec. 2021
<small>(End date of Reporting Period 00/00/0000)</small>			

I. Participant Performance Factor	Plan	Actual in CalJOBS SM	% of Plan
Total Participant Enrollments in the 2020 COVID-19 ER NDWG	78	1	1.28%
Receiving Career Services - Basic			0.00%
Receiving Career Services - Individualized			0.00%
Receiving Career Services - Follow-up			0.00%
Enrolled in Training			0.00%
Enrolled in Work-Based Training (WBT)	78	1	1.28%
Receiving Supportive Services			0.00%
Exited NDWG Services			0.00%
Entering Employment at Exit			0.00%
Entering WBT-Related Employment at Exit			0.00%

II. Total Project Operator Expenditures	Plan	Actual in CalJOBS SM	% of Plan
Career Services - Basic			0.00%
Career Services - Individualized			0.00%
Career Services - Follow-up			0.00%
Training			0.00%
Work-Based Training (Does <u>not</u> calculate into total expenditures.)	\$8,550	\$8,550	100.00%
Supportive Services			0.00%
Other (All costs not reflected elsewhere; indirect costs, contracts, etc.)	\$11,189	\$8,429	75.33%
Admin (10.0% of total Expenditures max)	\$1,420	\$3,263	229.79%
Total Expenditures	\$21,159	\$20,242	
	Total Project Allotment	\$400,000	
	Percent of Allocation Expended	5.06%	

III. 2020 COVID-19 ER NDWG Project Status Narrative

Activities

Provide a description of all 2020 COVID-19 ER NDWG activities that were provided during this reporting period:

- services supported by the 2020 COVID-19 ER NDWG;
- key activities completed;
- performance improvement efforts being undertaken to meet goals for the performance year if projected goals are not currently being met; and
- additional activities performed by both the your agency and your Partners, if applicable.

On October 6, 2021, an in-person job fair was held in conjunction with the City of Irvine and District 3 County Supervisor Donald P. Wagner. A total of 116 employers participated. Business Solutions engaged with the participating businesses during and post event, with 17 follow up conversations specifically discussing OJT opportunities.

On October 12, 2021, the Business Solutions Manager participated in a job fair held by the City of San Clemente and the San Clemente Chamber of Commerce to connect and provide information to the 25 businesses participating in the event. Of those employers, 6 had positions that were possibilities, with 2 possible positions for Veteran candidates from the VEAP program.

On October 27, 2021, the Business Solutions Manager participated in the October San Clemente Chamber of Commerce Government Affairs meeting, invited to present an OJT overview and process to 8 businesses, and key community stakeholders.

Supportive and Specialized Services

If supportive services or specialized participant services are being offered, provide:

- a description of the type(s) of services offered in the quarter;
- how they were delivered; and
- how they contributed to a participant's ability to fully participate in grant-funded activities.

Nothing to report at this time.

Timeline

Utilize the timeline in the grant's Statement of Work to identify all major program activities for the reporting quarter:

- paint a picture of project flow that includes start and end dates, schedule of activities, and projected outcomes;
- include any challenges or concerns the project has encountered that may have affected or slowed grant progress of the timeline/work plan and how the project intends to resolve them; and
- describe the next steps or key areas of emphases planned for the project in the next quarter.

Flow process includes conducting a client needs analysis, determination of special skills for position, what skills would be obtained during OJT for training plan, timelines for hire, NDWG eligibility and suitability for position(s), research and vet company for OJT participation, candidate identification, qualification, conduct phone screening, and submit to employer for consideration and potential hire. Start and end date goal is to have this flow process completed within 2 weeks of initial conducted needs analysis with employer prospect.

Effective Practices and Program Model Strategies

Describe how your program model is working towards/has realized the program's intended purpose as well as the goals/objectives and activities outlined in your work plan. Examples may include:

- developing and implementing an outreach campaign;
- designing education and training programs;
- identifying industry sectors and engaging employers;
- aligning policies and programs;
- measuring systems change and performance;
- developing new or enhancing existing curriculum or industry training;
- creating new career assistance tools and resources; or
- any lessons learned and how those lessons learned will be integrated into ongoing grant activities.

Employer outreach is constant and ongoing with employer discovery calls and OJT meetings conducted, and employer eligibility applications being provided to employers continuing with the OJT process. A pipeline of employers is updated regularly to ensure the goal of a robust list of companies contacted, educated, qualified, and determination of viability to proceed with an OJT.

Currently we have 3 employers with 6 potential OJTs in various stages to confirm OJT qualifications are met, and paperwork is received to start candidate sourcing.

One challenge that small business employers has relayed is lack of staff to assign to an OJT training participant.

Partnerships

Report the critical aspects of the grant partnership activities, including establishing and maintaining strategic partnerships, during the reporting period. This section is not intended to be a list of every partner meeting or communication, but rather should reflect the results and outcomes from such interactions and their impact on the project. This section may:

- discuss how partners have been engaged during the current phase of the project;
- outline specific roles and contributions of each partner during this quarter;
- identify any challenges encountered/resolved in the development and management of the partnership; and
- report new partners that may have been brought into the project or identify any previous partners that may have left the project.

VEAP Partnership

The VEAP (Veterans Employment Assistance Program) and Business Solutions has teamed up to form a strong partnership with VEAP candidates co-enrolled in WIOA and active OJTs. The communication of available candidates and positions transpires daily to ensure ongoing updates are relayed for veteran candidate placement. If candidates job interests or experience is in an industry outside of the existing OJTs, the Business Solutions team is identifying companies with appropriate open positions and contacting them regarding the OJT program and the veteran candidate. This is a strong and continuing partnership targeting underserved veterans for potential placement. Weekly meetings with the VEAP team have been scheduled to increase communication on current and upcoming OJT hiring initiatives, open positions, and enrolled VEAP participants that may be a fit.

Workforce Board Partnership and Collaboration

OJT opportunity sharing continues with WIBS located outside of the immediate Orange County footprint. All OCWDB OJT opportunities are distributed to

Employer Engagement

Report the efforts that have been undertaken to receive feedback from local area employers to identify their employee pipeline needs and engage local employers to interview, assess, train, and/or hire program participants. Examples may include:

- increased employer involvement including employers serving as mentors,
- program staff and employers identifying ways to encourage continuous improvement to hire program participants;
- new employer partnerships (e.g., increased number of employers); and
- positive employment outcomes for program participants (e.g., employers support the hiring and advancement of program participants).

OCSBDC Employer Engagement Increased

The existing community partnership with the Orange County Small Business Development Center continues with the SBDC referring small businesses to Business Solutions, and conversely Business Solutions refers businesses to the OCSBDC as well. The partnership also includes Business Solutions connecting with the OCSBDC Business Consultants as they work with multiple small businesses regularly. Please note the increased engagement noted in the Activities section.

Employer Engagement is constant with employer discovery calls and OJT meetings conducted, and employer eligibility applications being provided to employers continuing with the OJT process. A pipeline of Employers is updated regularly to ensure the goal of a robust list of companies contacted, educated, qualified, and determination of viability to proceed with an OJT.

Key Issues and Technical Assistance Needs

Summarize significant opportunities, issues, or challenges encountered during the quarter and any resolution of issues and challenges identified in previous quarters. Furthermore, describe actions taken or plans to address issues. Describe questions you have for EDD, as well any technical assistance needs.

A telephone call was conducted with State on December 30, 2021, to review how OCWDB is identifying and qualifying potential OJT candidates within the parameters of the grant. The call revealed that candidates were being qualified appropriately, that other operators were experiencing the same lack of candidates, and hope that once the holidays were over, we will see if there is an increase of people returning to work in the new year. To date, we are not seeing an increase in potential OJT candidates based on the parameters of the grant and will continue to candidate source and communicate with the service providers regarding candidate identification.

The lack of staff to support activity to reach grant goals is being addressed; one Business Solutions Coordinator has been hired and started January 3, 2022, with continued efforts to secure one additional Business Solutions Coordinator. Technical assistance is requested to help these new hires with training related to the grant; an orientation and overview of the grant, tools and tips, information, and any needed clarification to help the Coordinators in their new role.

Accomplishments and Success Stories

Describe promising approaches, innovative processes, lessons learned, and grant- and participant-level success stories in this section each quarter, as appropriate. Additionally, if appropriate, please highlight one or two grant- or participant-level "success stories" from the grant per quarter, with the participant's express permission (if providing a participant success story). In documenting success stories, please describe the:

- background, problem, issue, or concern prior to project involvement;
- response or intervention provided by the project;
- results and outcomes, including who benefited and what changed or improved; and
- evidence of the success, including how the data was obtained and the methods used to measure success.

None at this time.

Evidence and Evaluation

This section is intended to provide information on how evidence and evaluations are being developed and applied. Describe the use or planned use of data, evidence, and evaluation findings to make improvements to programs and strategies. In this explanation, please include a discussion on accomplishments, strategies being implemented, and any barriers to success.

Business Solutions is conducting analyses on current open OJT positions that we are experiencing delays in filling. Evaluation determined that we have high level OJT positions such as Senior Accountant (\$85,000/year) which requires minimum experience to proceed with the training plan outlined in the OJT. The Service Technician II position is also one that is in high demand for various industries, determined by feedback from a variety of industries in addition to our efforts to identify a Service Technician II candidate for our active OJT. The candidate crisis exists. We are experiencing the effects of it along with Orange County businesses. OJT candidates have an additional qualifier as being categorized as dislocated which further reduces our candidate pool. We continue to diligently search for dislocated worker candidates for open OJT positions, reviewing newly enrolled dislocated worker candidates on a bi-weekly basis.

Additional Information

Provide other grant-specific information considered to be important yet not captured in other sections of the quarterly narrative report.

None at this time.

Grants Update

Grant Name	Funder	Fiscal Agent	Description	OCWDB Role	Targeted Customer(s)	Total Grant	Begin Date	End Date	Match/ Leverage	Subrecipient(s)
Grants Awarded										
California Microbusiness COVID-19 Relief Grant Program (Due November 30, 2021)	CA Office of the Small Business Advocate (CalOSBA)	County of Orange	Funding to distribute \$2,500 grants to eligible microbusinesses that have been impacted by COVID-19 and the associated health and safety restrictions.	Administstrator	MicroBusiness owners (especially women, minorities, veterans, limited English proficiency individuals, individuals without documentation)	\$3,975,481	12/29/2021	12/30/22	0%	N/A
Comprehensive and Accessible Reemployment through Equitable Emoloyment Recovery (CAREERS) National Dislocated Worker Grants	Employment and Training Administration	County of Orange	The goal of the CAREER DWG is to help reemploy dislocated workers most affected by the economic and employment fallout from the COVID-19 pandemic. Grant will be a regional effort, in partnership with Anaheim and Santa Ana WDBs.	Administrator / Regional Planning Lead	Dislocated Workers (Marginalized Groups)	\$3,000,000	9/24/2021	9/23/23	\$1,500,000	N/A
Summer Training & Employment Program for Students (STEPS)	Foundation for CA Community Colleges/ CA Department of Rehabilitation	County of Orange	Funding will be used to serve students with disabilities (SWDs) ages 16-21 by working in cooperation with the Department of Rehabilitation (DOR) to provide workforce services to SWDs, specifically training and paid work experience. Students are coenrolled into the WIOA Youth program.	Administrator / One-Stop Center System	Students with disabilities (SWDs) ages 16-21	\$ 250,000	07/01/21	6/30/22	0%	Goodwill of Orange County
VEAP 20-21	EDD	County of Orange	Efforts will be focused on outreach, recruitment, and providing initial assessment and immediate support services to veterans in Orange County.	Administrator / One-Stop Center System	Veterans with significant barriers to employment	\$ 500,000	04/01/21	3/31/23	\$1,019,200 (40% required)	N/A

Orange County's Regional Implementation/Slingshot 4.0	CA Workforce Development Board/EDD	County of Orange/OCW DB	Efforts will be focused on developing a Post COVID-19 Economic Development Strategy that includes regional and sub-regional workforce and economic development strategies that support equitable recovery efforts and an equitable regional economy; and providing capacity building and training and development opportunities that support RPU staff, providers, and regional partners, to be conducted during the regional collaborative partner meetings.	Administrator / Regional Planning Lead	N/A	\$ 375,000	04/01/21	9/30/22	0%	Anaheim WDB/ Santa Ana WDB
COVID-19 Employment Recovery NDWG	Employment Development Department	County of Orange	OCWDB-CID will utilize this grant opportunity to develop reemployment strategies with a focus on OJT opportunities. Our goal is to work with companies to identify and hire dislocated workers in in-demand industries. We will offer companies financial incentive for hiring and training in the form of OJT's, that will range from 50% to 75% based on barriers to employment. We plan to work with employers to create customized training that identifies transferable skills and reskilling of dislocated workers so that companies may benefit from hiring them.	Administrator / One-Stop Center System	Dislocated Workers	\$ 400,000	08/01/20	3/31/22	0%	N/A
AB1111	California Workforce Development Board	County of Orange	The Breaking Barriers to Employment Initiative is intended to supplement existing workforce and education programs by providing services to ensure the success of individuals either preparing to enter or already enrolled in workforce and education programs.	Administrator / One-Stop Center System	Adults and Youth with Disabilities	\$ 500,000	05/21/20	3/31/22	100%	Goodwill of Orange County

Orange County's Regional Implementation/Slingshot 3.0	CA Workforce Development Board/EDD	County of Orange	Further the objectives of the State Plan, accomplish the regional plan implementation activities, and attain indicators of regional coordination by developing regional leadership, organizing regional industry leaders, building community partnerships, and promoting workforce, education and economic development services and partners through outreach and by conducting a community scan of businesses and sectors that are on track to provide job readiness opportunities and high-road employment placement in industries that promote sustainability, human capital, resources and retention.	Administrator / Regional Planning Lead	Local Businesses/Industry Leaders	\$ 325,000	04/01/20	3/31/22 (contract extended at no cost)	0%	Santa Ana WDB
Prison to Employment Initiative (P2E)	CA Workforce Development Board/EDD	Santa Ana WDB	Collaborative development of regional partnerships and plans to serve the formerly incarcerated and other justice involved.	Regional Partner	Formerly incarcerated and other justice involved individuals	\$ 4,400,000	05/01/19	2021	0%	N/A
TOTAL						\$13,725,481				

Grant Name	Funder	Fiscal Agent	Description	OCWDB Role	Targeted Customer(s)	Total Grant	Begin Date	End Date	Match	Subrecipient(s)
Grants Pending										
FY 2021 American Rescue Plan Act Good Jobs Challenge (Due February 10, 2022)	Economic Development Administration (EDA)	County of Orange	Funding to help get individuals back to work by investing in (1) developing and strengthening regional workforce training systems that support sectoral partnerships, (2) designing sectoral partnerships, and (3) implementing sectoral partnerships that will lead to high-quality jobs.	Administrator / Regional Planning Lead	N/A	\$25,000,000	10/1/2022	9/30/25	0%	TBD

<p>Community Health Worker and Promotor Workforce: Capacity-Building Collaboratives (LOI Submitted 1/20/22; if invited to apply, application due 2/24/22)</p>	<p>California Health Care Foundation</p>	<p>County of Orange</p>	<p>To provide tailored support to partners in each region who seek to strengthen and expand the CHW/P workforce in the health and social services sectors in their communities.</p>	<p>Administstrator</p>	<p>Potential/current community health workers and promotores</p>	<p>Up to \$400,000</p>	<p>4/21/2022</p>	<p>10/20/23</p>	<p>0%</p>	<p>TBD</p>
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