



A G E N D A

Orange County Workforce Development Board Business Services Committee Meeting

January 5, 2021

9:00 A.M.

www.ocboard.org

***Pursuant to the provisions of California Governor's Executive Order N-29-20, issued on March 17, 2020, this meeting will be held by Zoom. Members of the public may observe and address the meeting telephonically. To attend the meeting via teleconference please call:**

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**US: +1 669 900 9128 or +1 253 215 8782 or +1 346 248 7799 or +1 312 626 6799 or +1 646 558 8656
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Webinar ID: 924 4815 2148 / Passcode: 688006 (once you enter this code, you should be automatically connected to the call; you will remain on the line until the meeting begins).

Link to meeting: <https://zoom.us/j/92448152148?pwd=elFQTFFkdjAwL0hHd01Cd040SzhTd09>

The Board encourages your participation. If you wish to speak you may do so during Public Comment. To speak during Public Comment, press *9 following the Chair's invitation from the public to speak. Once acknowledged and prompted by the Chair, you may begin to speak. Except as otherwise provided by law, no action shall be taken on any item not appearing in the agenda. When addressing the Council, please state your name for the record prior to providing your comments.

This agenda contains a brief description of each item to be considered. Except as provided by law, no action shall be taken on any item not appearing in the agenda. Members of the public that wish to send comments or speak on an item(s) may send a completed Speaker Request Form(s) identifying the items and send them to OCCSAdvisoryCouncilsBoards@occr.ocgov.com prior to the beginning of the meeting. To speak on a matter not appearing in the agenda, but under the jurisdiction of this Advisory Board, you may do so during Public Comments. Speaker request forms must be sent prior to the beginning of the meeting, the reading of the individual agenda items and/or the beginning of Public Comments. When addressing the Committee, it is requested that you state your name for the record. Address the Committee as a whole through the Chair. Comments to individual Members or staff are not permitted. Speakers are limited to three (3) minutes.

Materials/handouts can be requested up to 72 hours in advance of the meeting by www.ocboard.org.

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AGENDA:

1. CALL TO ORDER: Chair Anna Lisa Lukes
2. PLEDGE OF ALLEGIANCE
3. BOARD MEMBER ROLL CALL: OC Community Services Representative
4. PUBLIC COMMENT:

At this time, members of the public may address the Business Services Committee regarding any items within the subject jurisdiction, provided that no action is taken on off-agenda items unless authorized by law. (Comments shall be limited to three (3) minutes maximum).

ACTION ITEM(S):

5. BUSINESS SERVICES COMMITTEE DRAFT CHARTER

Recommendation: Approve the Business Services Committee Charter draft document for submission to the Executive Committee & OC Workforce Development Full Board for review and final approval.

INFORMATION ITEM(S):

6. BUSINESS SURVEY(S)
 - A. COVID-19
 - B. CALJOBS SURVEY
7. OCWDB / CID STAFF BUSINESS SOLUTIONS UPDATES
 - A. ONE STOP MOBILE UNIT
 - B. TESLA INITIATIVE
 - C. ON-THE-JOB (OJT) TRAINING INITIATIVE
 - D. BUSINESS & ECONOMIC RECOVERY CALL CENTER
 - E. OCWDB RAPID RESPONSE / WARN NOTICE
 - F. REGIONAL INITIATIVES & COMPREHENSIVE ECONOMIC DEVELOPMENT STRATEGY (CEDS) OVERVIEW
 - G. OCWDB BUSINESS SOLUTIONS STAFF TRAINING
 - H. GRANT MATRIX

ADJOURNMENT

DISCLAIMER: No member of the Orange County Workforce Development Board (OCWDB) shall sign a letter or make a statement purported to represent the position of OCWDB as a body. Letters or verbal statements of support or opposition on any issue shall only be made or signed by the Chair of OCWDB and shall be submitted to the Board for approval. The policy of the Board of Supervisors does not allow OCWDB or its Chair to sign a letter of position on any matters pertaining to legislation. OCWDB members may write personal letters or speak as individuals stating personal positions but may not do so as representing the position or opinion of OCWDB.



Orange County Workforce Development Board

Business Services Committee Charter

The Orange County Workforce Development Board (OCWDB) Business Services Committee (herein referred to as Committee) shall assist the OCWDB and the Orange County Board of Supervisors (BOS) in fulfilling its oversight responsibilities related to the Workforce Innovation and Opportunity Act (WIOA) 20 CFR § 678.435.

Authority

The Committee is a standing committee of OCWDB established under Article VII of the Bylaws. The Committee has no expressed or implied power or authority.

Membership

The OCWDB Chair shall appoint the Committee Chair. OCWDB members shall volunteer to be on the Committee and will be recommended by the OCWDB Chair. In such case that membership is not met, the OCWDB Chair will appoint members accordingly. The term of each Committee member shall coincide with the term of the OCWDB Chair. The OCWDB Chair, as the appointing authority, may fill vacancies and may remove members from the Committee at any time with or without cause.

Responsibilities

Responsibilities of the Business Services Committee shall include the following:

- A. Certain career services must be made available to local employers, specifically labor exchange activities and labor market information described in § 678.430(a)(4)(ii) and (a)(6). Local areas must establish and develop relationships and networks with large and small employers and their intermediaries. Local areas also must develop, convene, or implement industry or sector partnerships.
- B. Customized business services may be provided to employers, employer associations, or other such organizations. These services are tailored for specific employers and may include:
 1. Customized screening and referral of qualified participants in training services to employers;
 2. Customized services to employers, employer associations, or other such organizations, on employment-related issues;
 3. Customized recruitment events and related services for employers including targeted job fairs;
 4. Human resource consultation services, including but not limited to assistance with:
 - i. Writing/reviewing job descriptions and employee handbooks;
 - ii. Developing performance evaluation and personnel policies;
 - iii. Creating orientation sessions for new workers;
 - iv. Honing job interview techniques for efficiency and compliance;
 - v. Analyzing employee turnover;
 - vi. Creating job accommodations and using assistive technologies; or
 - vii. Explaining labor and employment laws to help employers comply with discrimination, wage/hour, and safety/health regulations;
 5. Customized labor market information for specific employers, sectors, industries or clusters; and
 6. Other similar customized services.

- C. Local areas may also provide other business services and strategies that meet the workforce investment needs of area employers, in accordance with partner programs' statutory requirements and consistent with Federal cost principles. These business services may be provided through effective business intermediaries working in conjunction with the Local WDB, or through the use of economic development, philanthropic, and other public and private resources in a manner determined appropriate by the Local WDB and in cooperation with the State. Allowable activities, consistent with each partner's authorized activities, include, but are not limited to:
1. Developing and implementing industry sector strategies (including strategies involving industry partnerships, regional skills alliances, industry skill panels, and sectoral skills partnerships);
 2. Customized assistance or referral for assistance in the development of a registered apprenticeship program;
 3. Developing and delivering innovative workforce investment services and strategies for area employers, which may include career pathways, skills upgrading, skill standard development and certification for recognized postsecondary credential or other employer use, and other effective initiatives for meeting the workforce investment needs of area employers and workers;
 4. Assistance to area employers in managing reductions in force in coordination with rapid response activities and with strategies for the aversion of layoffs, which may include strategies such as early identification of firms at risk of layoffs, use of feasibility studies to assess the needs of and options for at-risk firms, and the delivery of employment and training activities to address risk factors;
 5. The marketing of business services to appropriate area employers, including small and mid-sized employers; and
 6. Assisting employers with accessing local, State, and Federal tax credits.
- D. All business services and strategies must be reflected in the local plan, described in §679.560(b)(3) of this chapter.

The Committee will report its activities to the OCWDB every quarter at a minimum.

Meetings

Committee meetings shall be held in accordance with the Ralph M. Brown Act (the “Brown Act”), Government Code Section 54950 et. Seq., as amended. The Committee will meet at least quarterly and may meet more often as needed. A majority (50%+1) of existing OCWDB members on the Committee shall constitute a quorum. The Committee Chair may invite any director, officer, staff member, subject matter expert or another advisor who isn’t a member of the Committee to attend, but these individuals have no voting power. All Committee approved actions and recommendations shall be brought to the Executive Committee for review. An Orange County Community Resources (OCCR) Administrative Support representative shall maintain a record of all proceedings. OCCR staff will digitally record meetings, and the digital file will act as the official record of the meeting.

The Committee shall review its Charter at least twice a year and recommend any proposed changes to the Executive Committee and OCWDB for review and final approval.

This Charter was written by [Committee Chair] and approved by the OCWDB on [Date].

Business Services Committee Chair

OCWDB Chair



OCTOBER 2020

COVID-19 BUSINESS IMPACT SURVEY ANALYSIS



Acknowledgments:

The Orange County Economic Recovery Strategy is an initiative spearheaded by a consortium of community organizations including the Orange County Board of Supervisors, Orange County Community Resources/Community Investment Division, California Community Colleges LAOC/RC, Centers of Excellence, CEO Leadership Alliance, Future Built Anaheim Workforce Development, Santa Ana Workforce Development, Cal State Fullerton, North Orange Continuing Education, Saddleback College, College and Career Advantage, Santiago Canyon College, Coastline Regional Occupational Program, Orange Coast College, and Golden West College. The consortium teamed together to develop solutions for a planned post-COVID-19 economic development strategy. The COVID-19 Business Impact Survey Analysis is the first component of a series of deliberate strategies that lead Orange County to economic reliance.

We would like to acknowledge the community stakeholders that participated by distributing the survey to businesses throughout the county. The organizations that distributed the survey include Orange County United Way, Orange County Business Council, Anaheim Chamber, Brea Chamber, and North Orange County Chamber.

We would also like to express our appreciation to the staff of the Centers of Excellence for Labor Market Research for their expert analysis of the COVID-19 Business Impact Survey data.

Prepared by:

Jesse Crete, Ed. D, Director

Jacob Poore, Research Analyst

Orange County Center of Excellence for Labor Market Research





OCERS Business Survey: OC COE Summary Analysis

Orange County Center of Excellence, October 2020

Summary Analysis

As part of the Orange County Economic Recovery Strategy (OCERS), a regional collaborative effort to create an economic recovery plan in response to the COVID-19 pandemic, the County of Orange conducted a business survey to better understand regional businesses' concerns about the effects of COVID-19 on their operations. The Orange County Center of Excellence for Labor Market Research (OC COE) administered this survey using Qualtrics, an online survey platform. The survey was sent through various channels to numerous businesses throughout Orange County between September 4 and October 3, 2020; 433 businesses responded to the survey.

Key Findings:

Note: Several questions included in the survey allowed respondents to select more than one response. For that reason, the sum of the percentages for certain findings below may exceed 100%. Findings for which this situation applies are denoted with an asterisk ().*

- **Orange County businesses have been adversely affected by the COVID-19 pandemic.** Businesses have experienced declines in sales, revenue, and employees that will likely affect their ability to stay in business in the partial shutdown of the economy.
 - **Business operations have changed negatively for 76% of businesses.**
 - 74% of businesses are expecting a more than 25% shortage in revenue when compared to their original budget projections. Only 3% will have no shortage or will have increased revenues
 - 56% of businesses have experienced more than a 50% reduction in sales; only 5% of businesses have experienced no reduction or an increase.
 - **A decline in business/sales was identified as a major or moderate problem for 92% of respondents.***
 - These concerns were echoed in the response to an open-ended text response question in which the loss of business and jobs was identified as the biggest concern for 30% of respondents, followed by government mandated closures/restrictions (21%), and the health and safety of employees and customers (15%).*
 - **65% of respondents (280) estimate that they can sustain their business for less than a year in the partial shutdown of the economy;** 17% (75) do not know how long they can sustain their business and another 17% (75) can sustain their business for one or more years.
 - Of the 370 businesses (85%) with less than 50 employees, **70% estimate that they can sustain their business for less than a year**, 18% do not know, and only 12% estimate they can sustain their business for more than a year.
 - **63% of businesses anticipate they will have laid off employees by the end of the year** while 37% anticipate either no layoffs or increasing their staffing levels.

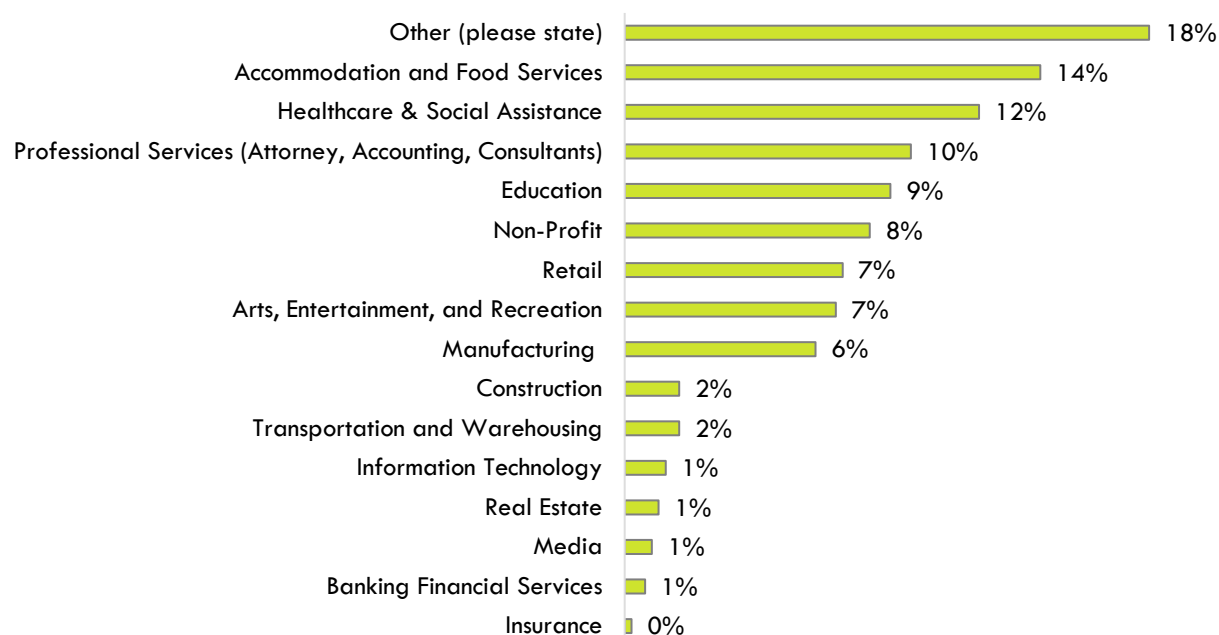


- Despite these challenges, **Orange County businesses are trying new methods to minimize the impacts of COVID-19, but anticipate it will take time to return to pre-COVID-19 levels.**
 - 42% (156) of Orange County's companies have moved to more online business, 42% (156) are assisting employees with transitional resources, and 38% are having regular discussions with other local businesses to brainstorm ideas and share their experiences.*
 - 84% of businesses in the Accommodation and Food Services industry are offering carryout/delivery services and another 6% are considering doing the same.
 - 39% (145) of businesses think it will take one year or more for their business to return to pre-COVID-19 level and 6% (21) say they will not be able to return to pre-COVID-19-levels.
 - Based on survey responses, businesses in the Arts, Entertainment, and Recreation industry appear to be most concerned about returning to pre-COVID-19 levels, with 59% saying it will take one year or more and another 10% saying they will not be able to return to pre-COVID-19 levels. Businesses in the Arts, Entertainment, and Recreation industry were also the hardest hit by shutdowns, as 47% of respondents in this industry said they have completely shut down due to the pandemic.
- **Survey respondents listed financial assistance, renewed access to customers, Small Business Administration support, and working to innovate together and find new ways to support local business/commerce as important areas for businesses recovery efforts.**
 - Companies said they would like the County and partnering agencies to help businesses recover by offering financial assistance in the form of providing grants, offering tax credits and tax relief, subsidizing wages, offering support with worker safety and protections, offering reduced permitting and licensing fees, and offering low-interest loans.

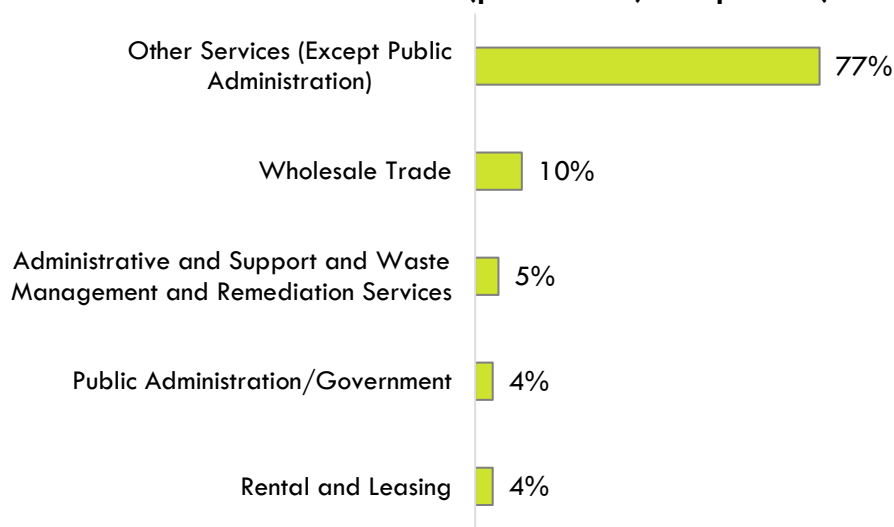
Business Demographics

Industry

Exhibit 1, on the following page, shows the distribution of respondents across industries. Of the 433 business that responded, 61 (14%) were in the Accommodation and Food Services industry, 52 (12%) were in Healthcare and Social Assistance, 42 (10%) were in Professional Services, and 36 (8%) were in Non-Profit.

Exhibit 1: Respondents by Industry (n=433)


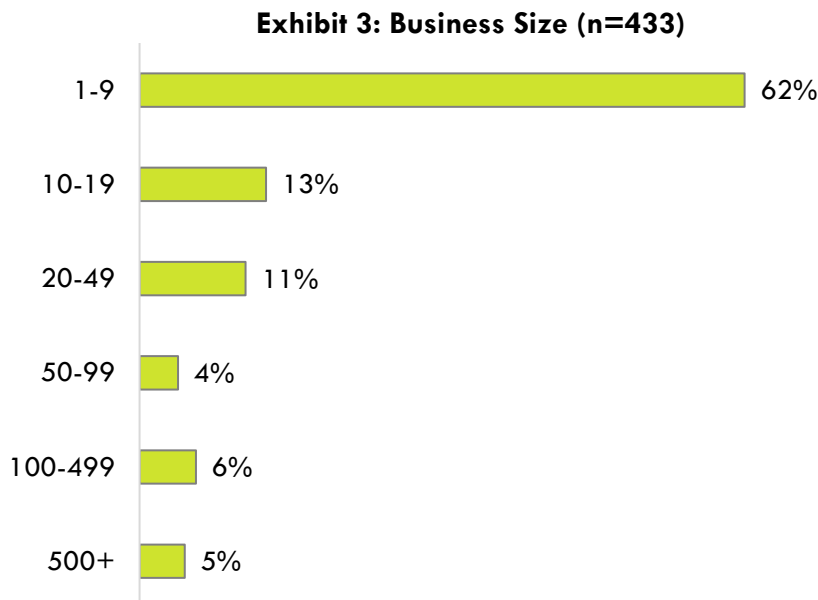
Of the 77 businesses that selected “Other” as their industry, 59 (77%) were in the Other Services (except Public Administration) industry, which includes personal care services such as hair and nail salons, automotive repair services, yoga studios, and pet care. The remaining “Other” businesses were in Wholesale Trade (8), Administrative and Support and Waste Management and Remediation Services (4), Public Administration/Government (3), and Rental and Leasing (3). Exhibit 2 shows the distribution of respondents that selected “Other” as their industry.

Exhibit 2: Distribution of “Other (please state)” Responses (n=77)




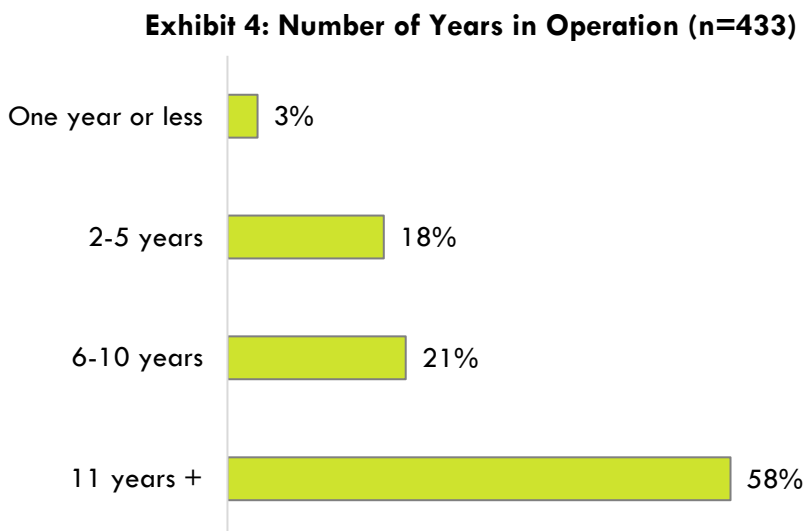
Business Size

Exhibit 3 shows the distribution of business size by number of employees. The majority of respondents, 268 (62%), have between one and nine employees; 20 (5%) respondents have 500 or more employees.



Business Age

Exhibit 4 shows the number of years respondents' businesses have been in operation. The majority of businesses, 241 (58%), have been in operation for 11 years or more. Only 15 (3%) businesses have been in operation for one year or less.



Effects of the COVID-19 Pandemic on Business Operations

Decline in Business and Sales

Orange County businesses have been adversely affected by the COVID-19 pandemic, with 330 respondents (76%) stating that business operations have changed negatively due to the impacts



of the COVID-19 pandemic; only 28 respondents (7%) say their business operations have changed positively. Negatively impacted companies have experienced declines in sales, revenue, and employees that may affect their ability to stay in business during the partial shutdown of the economy. Business sales and revenues have been hit hard, as 224 respondents (56%) said they have experienced a more than 50% reduction in sales; only 5% of respondents have experienced no reduction or an increase. Revenue is also down with 293 businesses (74%) expecting more than a 25% shortage in revenue when compared to their original budget projections. Only 10 businesses (2%) expect to either not have a shortage or to have increased revenues.

Of the 405 businesses that responded to a question asking how business operations have been affected, 371 (92%) said that a decline in business/sales was a major or moderate problem. Other major or moderate problems included not having the funds to pay employees (75%), the emotional health of employees (70%), difficulty paying commercial rent, commercial mortgage or lines of credit (70%), ability to stay in business (70%), business closed or hours reduced by government executive orders (67%), lack of events to promote their business area (66%), ability of employees to pay rent/mortgages on reduced income (65%), concern about the well-being of employees being exposed to COVID-19 on the job (62%). Exhibit 5 shows the full list of issues businesses are facing as a result of the impacts of the COVID-19 pandemic. *Respondents could identify multiple issues as a major problem, moderate problem, minimal problem, or not a problem, therefore the percentages listed in the columns of Exhibit 5 do not add up to 100%.**

Exhibit 5: Problems as a Result of the COVID-19 Pandemic (n=405)*

Issue	Major Problem	Moderate Problem	Minimal Problem	Not a problem
Decline in business/sales	72%	20%	5%	3%
Not having the funds to pay our employees	47%	27%	13%	12%
Business closed or hours reduced by government executive orders	49%	19%	12%	21%
Difficulty paying our commercial rent, commercial mortgage or lines of credit	50%	19%	14%	17%
The emotional health of our employees	32%	38%	22%	8%
Ability to stay in business (permanent closure)	38%	31%	16%	15%
Ability of employees to pay rent/mortgages on reduced income	40%	25%	18%	17%
Concern about the well-being of our employees being exposed to COVID-19 on the job	35%	26%	23%	16%
Concern about the well-being of our employees being exposed to COVID-19 on the job	34%	25%	23%	17%
Lack of events to promote our business area	40%	26%	19%	15%
The closure of major area attractions and hotels	32%	16%	19%	33%

Companies were asked to respond to an open-ended question regarding their biggest concerns for their business and employees related to the COVID-19 pandemic and its impacts. Of the 433 businesses that responded to the survey, 405 (94%) entered a response for this question. Of



those, 123 (30%) were concerned about the loss of business and jobs, 85 (21%) were concerned about government mandated closures/restrictions, 61 (15%) were concerned about the health and safety of their employees and customers, and 53 (13%) were concerned about the lack of foot traffic and customers. Exhibit 6 shows the full list of concerns businesses shared in response to this question. *This was an open-ended question in which respondents could enter multiple concerns, therefore the percentages listed in the columns of Exhibit 6 do not add up to 100%.**

Exhibit 6: Concerns About COVID-19 for Business and Employees (n=405)*

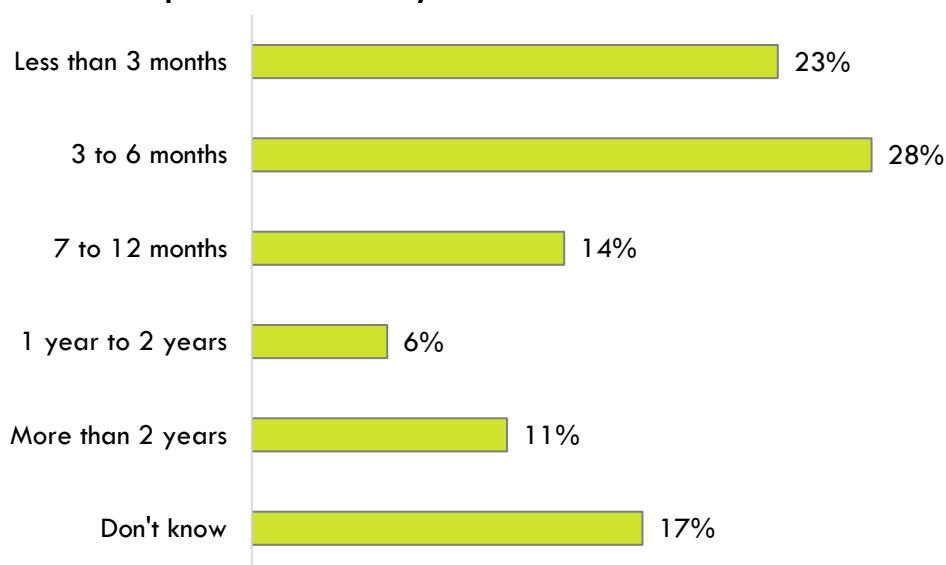
Concern	Number of Respondents	% of Respondents
Loss of business and jobs	123	30%
Government mandated closures/restrictions	85	21%
Health and safety of employees and/or customers	61	15%
Lack of foot traffic/customers	53	13%
Paying rent	48	12%
Contracting, or being exposed to, COVID-19/getting sick (either on the job or outside of work)	36	9%
Economic/financial well-being of employees	35	9%
Ability to retain employees due to lower revenue, reduced hours, etc.	27	7%
Uncertainty regarding government mandates and/or future closures	26	6%
Length/uncertainty of the pandemic/shut-downs and their effects on business, employees, and the time it takes to recover	26	6%
Lack of meeting/event space or inability to host events/gatherings	22	5%
Unknown	21	5%
Potentially permanently closing my business	18	4%
Lack of travel/tourism and its effects on business	18	4%
Adapting to "new normal" and/or remote/virtual work environment	14	3%
Distrust in local, state, and/or federal government due to conflicting messages/information	14	3%
Future financial obligations due to deferrals, loan payments, etc.	11	3%
Difficulty recruiting/hiring new employees	7	2%
Increased expenses to buy PPE, clean, disinfect, etc.	7	2%
Lack of government assistance (e.g. not eligible for PPP, still waiting for PPP decision, etc.)	5	1%
Difficulty bringing back furloughed employees	4	1%
Disneyland closure and its effect on resort area businesses	4	1%
People refusing to follow government mandates	4	1%
COVID-19 outbreak traced to my business	3	1%

Concern	Number of Respondents	% of Respondents
Work-life balance for employees/parents as they assist children with online schooling	3	1%
Ability to compete with competitors	1	0.2%
State budget cuts	1	0.2%

Business Longevity

Orange County may see a loss of companies in the near future, as 280 respondents (65%) estimate that they can sustain their business for less than a year in the partial shutdown of the economy; 75 (17%) companies do not know how long they can sustain their business and another 75 (17%) can sustain their businesses for one or more years. The length of the partial shutdown could be particularly harmful for small businesses. Of the 370 businesses with less than 50 employees, 70% estimate that they can sustain their business for less than a year, 18% do not know how long they can survive, and only 12% estimate they can sustain their business for more than a year. Exhibit 7 shows how long respondents estimate they anticipate they can sustain their business.

Exhibit 7: Business Projected Sustainability in the Partial Shutdown of the Economy (n=430)



Layoffs

The decline in sales and revenues has resulted in many businesses laying off employees with 243 respondents (63%) saying that they anticipate they will have laid off employees by the end of the year; 88 (23%) anticipate they will have a more than 50% reduction by the end of the year. Though many businesses anticipate a reduction in their workforce, 146 respondents (37%) anticipate either having no layoffs or even increased staffing levels by the end of the year.



Minimizing the Impacts of COVID-19 and Returning to Pre-COVID-19 Levels

How Orange County Businesses Have Responded to the Pandemic

Despite the challenges described in the previous section, Orange County businesses have responded by shifting services and taking additional actions to minimize the impacts of the COVID-19 pandemic on their income and employees. Of the 372 companies that responded to the question, 156 (42%) have moved to conducting more online business, 42% (156) are assisting employees with transitional resources, and 38% are having regular discussions with other local businesses to brainstorm ideas and share their experiences.*

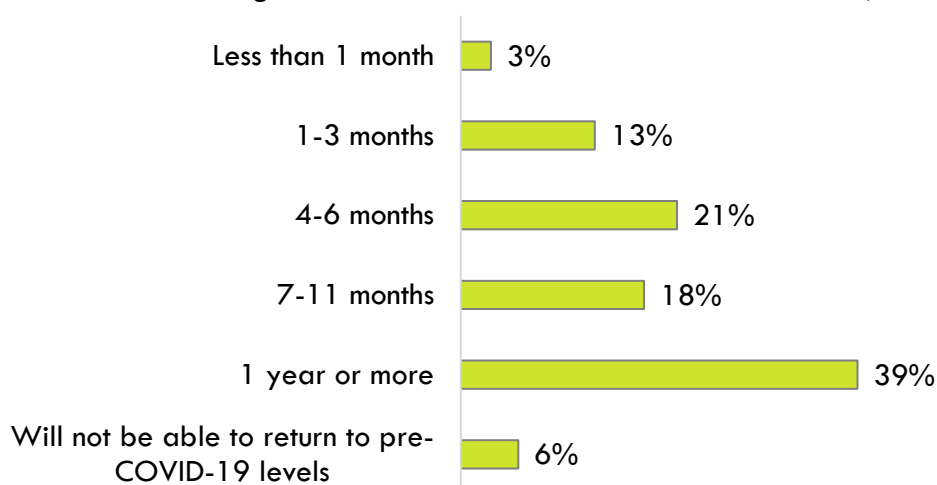
While pre-COVID-19 data related to restaurants offering carryout/delivery is not available, 84% of businesses (43) in the Accommodation and Food Services industry are offering carryout/delivery services and another 6% (3) are considering doing the same. Exhibit 8 shows the full spectrum of how Orange County businesses have responded to the impacts of the COVID-19 pandemic. *Respondents could select multiple options, therefore, the percentages listed in the columns of Exhibit 8 do not add up to 100%.**

Exhibit 8: Activities to Minimize Impact of COVID-19 Pandemic (n=372)*

Activity	Already doing	Considering	Not considering	Not applicable
Moving to more online business	42%	10%	5%	43%
Offering carryout/delivery	20%	3%	1%	76%
Having regular discussions with other local businesses to brainstorm ideas and share experiences	38%	19%	12%	31%
Assisting employees with transitional resources (e.g. unemployment, etc.)	42%	10%	11%	37%
Working with Chamber(s) and/or local government to promote businesses	26%	29%	17%	28%
Working with other community stakeholders to begin discussions with landlords about rent abatement or mortgage relief	23%	26%	16%	35%

Returning to Pre-COVID-19 Levels

While companies continue to respond to the impacts of the COVID-19 pandemic, it is unclear when they will be able to return to pre-COVID-19 levels of business. While the majority of companies, 206 (56%), believe it will take their business less than one year to return to pre-COVID-19 levels following a reduction in COVID-19 cases and loosening of business guidelines, another 145 (39%) think it will take one year or more for their business to return to pre-COVID-19 levels. An additional 21 companies (6%) say they will not be able to return to pre-COVID-19 levels. Exhibit 9 shows how long businesses think it will take to return to pre-COVID-19 levels.

Exhibit 9: Length of Time to Return to Pre-COVID-19 Levels (n=372)


Businesses in the Arts, Entertainment, and Recreation industry appear to be concerned the most about returning to pre-COVID-19 levels, with 59% of respondents in this industry saying it will take one year or more and another 10% saying they will not be able to return to pre-COVID-19 levels. According to survey respondents, the Arts, Entertainment, and Recreation industry was the hardest hit by shutdowns, as 47% of businesses in this industry said they have completely shut down due to the pandemic. Exhibit 10 shows the length of time, by industry, businesses expect it will take them to return to their pre-COVID-19 levels.

Exhibit 10: Length of Time to Return to Pre-COVID-19 Levels by Industry (n=372)

Industry	# of Respondents	Less than 1 year	1 year or more	Will not be able to return to pre-COVID-19 levels
Accommodation and Food Services	51	51%	45%	4%
Administrative and Support and Waste Management and Remediation Services	4	50%	25%	25%
Arts, Entertainment, and Recreation	29	31%	59%	10%
Banking Financial Services	3	100%	0%	0%
Construction	7	57%	43%	0%
Education	32	69%	25%	6%
Healthcare & Social Assistance	45	62%	31%	7%
Information Technology	6	83%	17%	0%
Insurance	1	100%	0%	0%
Manufacturing	27	52%	48%	0%
Media	4	75%	0%	25%
Non-Profit	31	58%	42%	0%
Other Services (Except Public Administration)	51	45%	43%	12%

Industry	# of Respondents	Less than 1 year	1 year or more	Will not be able to return to pre-COVID-19 levels
Professional Services (Attorney, Accounting, Consultants)	34	65%	32%	3%
Public Administration/Government	1	100%	0%	0%
Real Estate	3	67%	0%	33%
Rental and Leasing	3	33%	33%	33%
Retail	27	52%	48%	0%
Transportation and Warehousing	6	33%	67%	0%
Wholesale Trade	7	86%	14%	0%
All Industries	372	55%	39%	6%

Business Recovery Efforts

Respondents were asked how important several forms of assistance would be to their business recovery efforts, as well as what the County and partnering agencies could do to aid in their recovery. Financial assistance, renewed access to customers, Small Business Administration support, and working to innovate together and find new ways to support local business/commerce were identified as the areas in which they most wanted assistance for businesses recovery efforts. Exhibit 11 shows the importance of each form of assistance for business recovery efforts according to respondents. *Respondents could select multiple options, therefore, the percentages listed in the columns of Exhibit 11 do not add up to 100%.**

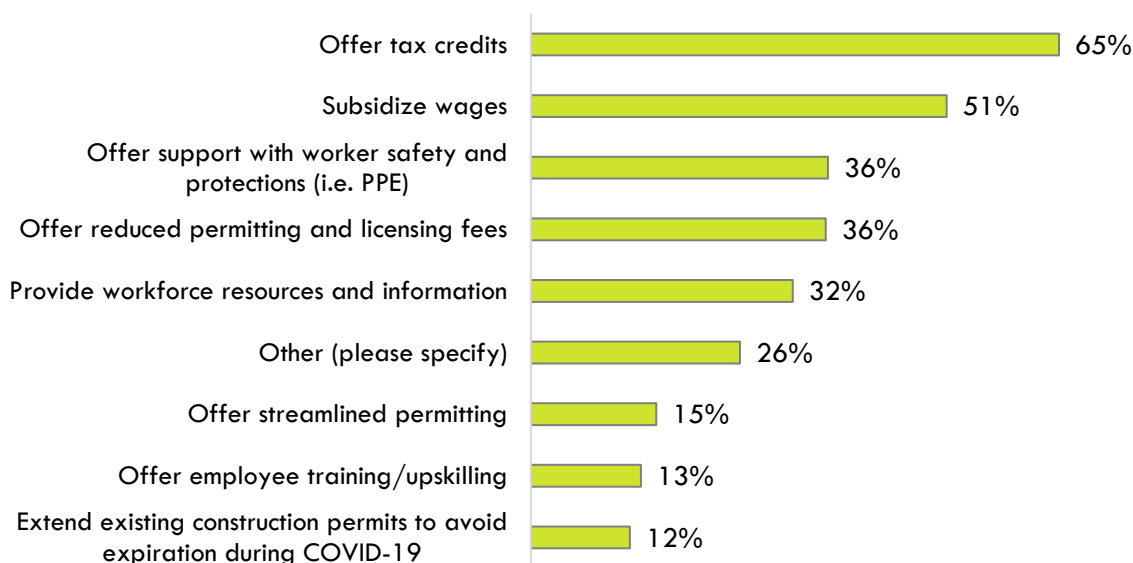
Exhibit 11: Importance of Assistance to Business Recovery Efforts (n=372)*

Form of Assistance	Very important	Moderately important	Minimally important	Not important
Grants	84%	5%	4%	8%
Renewed access to customers	72%	15%	6%	8%
No/low interest loans	53%	17%	13%	18%
Income tax relief	66%	12%	9%	13%
Vendor payment deferrals	28%	20%	19%	33%
Regulatory relief	44%	20%	15%	22%
Line of credit	33%	16%	21%	29%
Sales tax deferral	24%	14%	20%	41%
New employee staffing assistance	18%	18%	21%	43%
Training for current employees	15%	18%	24%	43%
Business resilience planning	25%	24%	25%	26%
Small Business Administration support	47%	22%	16%	15%

Form of Assistance	Very important	Moderately important	Minimally important	Not important
Gathering virtually for education and discussion	20%	25%	24%	31%
Developing/participating in problems solving groups	20%	23%	26%	32%
Working to innovate together and find new ways to support local business/commerce	29%	26%	23%	22%

Companies said that the County and partnering agencies could help businesses recover by offering financial assistance including offering tax credits and subsidizing wages, as well as offering support with worker safety and protections, and providing workforce resources and information. Exhibit 12, on the following page, shows the full list of activities for which they would like the County and partnering agencies to assist in business recovery. *Respondents could select multiple options, therefore, the percentages listed in Exhibit 12 do not add up to 100%.**

Exhibit 12: How the County and Partnering Agencies Could Help Businesses Recover
(n=372)*



Of the 372 respondents that answered a question about what the County and partnering agencies could do to help their business recover, 95 (26%) selected “Other” and entered a text response. Of those, 50 (53%) said they would like the County to offer financial assistance in the form of grants, loans, a moratorium on minimum wage increases, rent relief, tax relief, utilities relief, or waiving business license fees. Many of those forms of financial assistance were included as selectable options, demonstrating the importance of financial assistance to businesses in Orange County. Exhibit 13 shows the full list of topics respondents included in their text responses. *Respondents could enter multiple responses in their text response, therefore, the percentages listed in Exhibit 13 do not add up to 100%.**



Exhibit 13: Other Ways the County and Partnering Agencies Could Help Businesses Recover (n=95)*

Form of Assistance	Number of Respondents	% of Respondents
Financial assistance (grants, loans, minimum wage increase moratorium, rent relief/moratorium, tax relief, etc.)	50	53%
Reopen/ease business restrictions	15	16%
Expand funding opportunities to new businesses, home-based businesses, non-profits, and others	9	9%
Help promote local businesses	6	6%
Establish county-wide health policies/guidelines to slow the spread of COVID-19	5	5%
Legal assistance for lease/rental agreements	4	4%
Nothing at this moment	4	4%
Provide physical space for businesses	3	3%
Advocate for more federal assistance	2	2%
Education/re-training incentives	2	2%
Be understanding/compassionate	1	1%
Invest in physical infrastructure	1	1%
Provide data so businesses can recover strategically	1	1%
Work with businesses to meet the needs of the county's underserved communities	1	1%

Additional Notable Observations

The following sections provide an analysis of responses to open-ended questions in which respondents could respond without any character limits. To better understand the themes discussed in these responses, each response was grouped into a broader category for analysis.

Impact of COVID-19 on Business Operations

Of the 402 respondents that answered a question about how business operations are being impacted by the COVID-19 pandemic, 48 (12%) responded with “Other” and entered a text response. Answers varied, but 6 (13%) respondents said their operations were being impacted by frequent changes in government regulations, another 6 (13%) stated that they have implemented best practices to reduce COVID-19 exposure (including using PPE, masks, and social distancing), and another 6 (13%) said they have had operations impacted by reducing capacity to maintain social distancing. Exhibit 14 shows the full list of themes included in text responses from respondents that selected “Other”. *Respondents could enter multiple responses in their text response, therefore, the percentages listed in Exhibit 14 do not add up to 100%.**

Exhibit 14: Impact of COVID-19 on Business Operations (n=48)*

Response	Number of Respondents	% of Respondents
Frequent changes in government regulations are impacting operations	6	13%
Implemented best practices to reduce COVID-19 exposure (PPE, masks, social distancing, etc)	6	13%
Reduced capacity to maintain social distancing	6	13%
Difficulty hiring/bringing back furloughed employees due to unemployment benefits	5	10%
Offering services virtually/remotely	5	10%
Unknown	5	10%
Increased expenses to comply with regulations	4	8%
Loss of clientele	4	8%
Reduced services	4	8%
Slowdown in business due to reduced travel	3	6%
No immediate impact	2	4%
Employees unable to work due to COVID-19 exposure	1	2%
Our supply chain is interrupted	1	2%
Reduced pay/salaries for some employees	1	2%

Effect of COVID-19 on Employees Work Location

Of the 389 respondents that answered a question about employees' physical work location has been affected in response to COVID-19, 52 (13%) responded with "Other" and entered a text response. Of those, 17 (33%) said that their employees cannot work due to closures, 11 (21%) said employees can work from home only if their duties can be performed remotely, and 8 (15%) said employees have been furloughed or laid off. Exhibit 15 shows the full list of themes included in text responses from respondents that selected "Other". *Respondents could enter multiple responses in their text response, therefore, the percentages listed in Exhibit 15 do not add up to 100%.**

Exhibit 15: Effect of COVID-19 on Employees Work Locations (n=52)*

Effect	Number of Respondents	% of Respondents
Employees cannot work due to closures	17	33%
Employees can work from home if their duties can be performed remotely	11	21%
Employees have been furloughed	4	8%
Employees have been laid off	4	8%
Front-line workers are required to work on-site	4	8%
No changes	3	6%
Reduced hours	3	6%
Employees are quitting/not returning to work	2	4%

Effect	Number of Respondents	% of Respondents
Established virtual platforms for conducting business	2	4%
None are applicable	2	4%
Reduced capacity to maintain social distancing	2	4%
Employees duties changed	1	2%
No in-person meetings	1	2%

Changes to Sick or Vacation Leave Policies

Of the 389 respondents that answered a question asking if they have changed any sick or vacation leave policies to help employees at risk for COVID-19 self-isolate or quarantine, 60 (15%) responded yes and entered a text response explaining how they changed these policies. Of those, 18 (30%) said they updated policies to comply with the Families First Coronavirus Response Act (FFCRA), 8 (13%) said they added additional sick days for COVID-19 related illnesses, and another 8 (13%) said they implemented a mandatory quarantine if an employee was exposed to COVID-19 or exhibiting symptoms. Exhibit 16 shows the full list of themes included in text responses from respondents that indicated they changed sick or vacation leave policies. *Respondents could enter multiple responses in their text response, therefore, the percentages listed in Exhibit 16 do not add up to 100%.**

Exhibit 16: Changes to Sick or Vacation Leave Policies (n=60)*

Policy Change	Number of Respondents	% of Respondents
Policies updated to comply with Families First Coronavirus Response Act (FFCRA)	18	30%
Added additional sick days for COVID-19 related illness	8	13%
Mandatory quarantine if employee is exposed to COVID-19 or exhibiting symptoms	8	13%
Allowed employees to cash out unused vacation accrual	3	5%
Allowed employees to use unaccrued sick time/PTO	3	5%
Policies updated to comply with California COVID-19 Supplemental Paid Sick Leave	3	5%
Allow vacation time to cover sick time once all sick time accruals have been used	2	3%
Days missed due to a COVID-19 related illness is not deducted from accrued sick time	2	3%
Increased vacation accrual limit	2	3%
Mandatory 14-day quarantine if an employee travels	2	3%
No questions asked sick days	2	3%
Reduced number of hours required to maintain benefits	2	3%
Added flexibility (unspecified)	1	2%



Policy Change	Number of Respondents	% of Respondents
Eliminated black out days for vacation	1	2%
Extended FMLA leave for COVID-19	1	2%
Mandatory-quarantine if employee is exposed to COVID-19 or exhibiting symptoms	1	2%
Paid employees even if they could not work	1	2%
Paid for employees COVID-19 testing if they exhibited symptoms	1	2%
Started offering paid time off	1	2%

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October 2020



ORANGE COUNTY BUSINESS SOLUTIONS

ON-THE-JOB TRAINING



STARTING OR EXPANDING A BUSINESS? WE CAN HELP!

Orange County Business Solutions offers free services to assist you with competing in the global economy. Our services include:

- A** On-The-Job Training
- B** Customized Candidate Recruitments
- C** Skill Development and Customized Training Programs
- D** Internships/Work Experiences
- E** Layoff Aversion Assistance
- F** Labor Market Information
- G** Hosting Employer Hiring Events
- H** Customized Recruitment and Pre-Screening

FOR MORE INFORMATION, CONTACT ORANGE COUNTY BUSINESS SOLUTIONS

Orange County Community
Services

Workforce & Economic
Development

1300 S. Grand Avenue
Building B
Santa Ana, CA 92705

714-480-6500

www.oconestop.com





ABOUT ON-THE-JOB TRAINING

On-the-Job Training (OJT) is a work-based training strategy funded by the Workforce Innovation Opportunity Act (WIOA). The funding is available to help businesses hire and train screened applicants using the public workforce system. Orange County Business Solutions directly reimburses employers up to 50 percent of a trainee's gross wages (in certain circumstance up to 75 percent) for the duration of the training period to help defray the personnel training costs of new employees.

INCENTIVES

Our OJT program offers employers a financial incentive to hire motivated job seekers and train them on the specific skills needed by their business.

WORK-BASED TRAINING

Workers learn job-specific skills in a structured "hands-on" environment, providing them with practical education that is difficult to find. Many workers find this training to be life changing, allowing them to take pride in a career that offers many benefits.



SKILL DEVELOPMENT

Employers benefit from a motivated employee who meets specific needs of a position and wage reimbursement for the training that is provided to the employee.



BENEFITS TO EMPLOYERS

- Free screening, assessment and applicant referral 1
- You decide who to hire 2
- You determine job performance standards 3
- Partial wage reimbursement during the training period 4
- Customized training, your way 5
- Simple process, minimal paperwork 6
- OJT programs can be developed for most skilled and semi-skilled jobs 7
- Ongoing support and assistance 8

ORANGE COUNTY BUSINESS SOLUTIONS

FAQs

ABOUT THE ON-THE-JOB (OJT) TRAINING
PROGRAM FOR BUSINESSES INTERESTED IN
PARTICIPATING IN OJT



THESE FAQS ANSWER THE QUESTIONS MOST OFTEN ASKED BY THOSE LOOKING INTO OJT.

1 WHAT IS OJT?

As part of ETA's work-based-learning program, OJT provides reimbursements to employers to help compensate for the costs associated with skills upgrade training and loss of production for newly hired employees. OJT can assist employers who are looking to expand their businesses and who need additional staff trained with specialized skills. OJT employers may receive up to 50 percent of the wage rate (in certain circumstances up to 75 percent) of OJT participants to help defray personnel training costs.

2 WHAT'S IN IT FOR MY COMPANY?

- You get a pool of screened applicants for your position—you decide who to hire.
- This is a great opportunity to bring on employees eager to learn new skills and up-skill your workforce.
- Your company will be reimbursed for the costs associated with training this new employee, which are usually calculated at up to half the pay rate for the agreed-upon training period.
- You will receive prompt payments with a minimum of paperwork.
- You will be assisted by OJT staff through all phases of the OJT.

3

ARE THERE ANY RESTRICTIONS?

Yes, there are. For example-

- You cannot use OJT funded participants to replace employees laid off within six months prior to the date of your application.
- You must agree to hire any OJT participants as regular, full-time employees.
- The rate of pay and benefits must be commensurate with what you pay others doing similar work.
- The Orange County Business Solutions staff can assist you in determining your company's eligibility.

4

CAN COMPANIES REHIRE ONE OF THEIR PREVIOUSLY RELEASED (LAID OFF) EMPLOYEES?

Yes, a business can re-hire a previous employee, but it must be for a different position for which they would need training and the candidate must meet the requirements.

5

WHO SELECTS THE OJT PARTICIPANTS?

As the OJT employer, your company will determine the selection criteria for OJT participants (e.g., "greater than 8th grade math ability," "English-Spanish bilingual ability," or any other applicable criteria). Then, Orange County Business Solutions will identify those participants who meet the criteria and will refer them to your company. Your company will decide the final selection of OJT participants.

6

WHAT IF AN EMPLOYER HAS ALREADY SELECTED A CANDIDATE FOR OJT TRAINING?

If an employer has already selected a candidate AND the candidate is approved by OJT staff as eligible, Orange County Business Solutions can set up an OJT with the employer candidate.

7

HOW DO WE GET THE PROCESS STARTED?

A standardized OJT contract will be completed with your company. That contract will contain all of the terms of the agreement for both Orange County Business Solutions and your company. With this contract in place, we will start to identify and screen candidates for your company's position(s).

8

HOW LONG WILL THE PROCESS TAKE TO GET THE OJT APPROVED?

This process will not take much longer than hiring a non-OJT employee. In order to ensure your needs are met, the process of writing and negotiating the contract and establishing a training plan for the individual could take up to a few weeks. The individual can be hired effective the date of the award letter.

9

WHO SHOULD I CONTACT AT ORANGE COUNTY BUSINESS SOLUTIONS ABOUT APPLYING FOR OJT FUNDING?

Contact: Orange County Business Solutions

Orange County Community Services - Workforce & Economic Development
1300 S. Grand Avenue, Bldg. B
Santa Ana, CA 92705
714-480-6500
www.oconestop.com

The Orange County Business Solutions staff will be able to answer most of your remaining questions or will find out the answers.



Orange Workforce Development Regional Planning Unit

Voices in Action

Join the discussion on important employment issues that affect your community.



The Anaheim, Santa Ana, and Orange County Workforce Development Boards want to hear from you. You are invited to an Online Stakeholder and Community Meetings where you will have the opportunity to provide critical input for the Workforce Innovation and Opportunity Act (WIOA) local and regional workforce development plans.

Who Should Attend?

Everyone is invited. We want to hear from community members, businesses, community organizations, education providers, and workforce development partners.

What are the Topics and When?

WIOA Core Program Partnerships	January 13, 2021 10:00 am-11:30 am	Coordination with the WIOA core program partners operating as a unified system, assessing strategic needs and aligning them with service strategies to meet needs of workers and employers. Register at: https://ocrpuwioapartnership.eventbrite.com
CalFresh Employment and Training	January 14, 2021 10:00 am-11:30 am	Strengthening partnerships and coordination with county health, human service agencies, and other local CalFresh employment and training partners to serve CalFresh consumers. Register at: https://ocrpucalfresh.eventbrite.com
Child Support Services	January 19, 2021 2:00 pm-3:30 pm	Strengthening partnerships and coordination with local child support agencies and partner community based organizations to serve non-custodial parents. Register at: https://ocrpuchildsupport.eventbrite.com
Competitive Integrated Employment	January 20, 2021 10:00 am-11:30 am	Improving services to individuals with disabilities through competitive integrated employment. Register at: https://ocrpucie.eventbrite.com
English Language Learners	January 21, 2021 10:00 am-11:30 am	Developing strategies to strengthen services to English language learners, foreign-born individuals, and refugees. Register at: https://ocrpuell.eventbrite.com
Re-Entry Services	January 26, 2021 10:00 am-11:30 am	Building and sustaining successful workforce-corrections partnerships to support the successful reintegration of justice involved individuals. Register at: https://ocrpureentry.eventbrite.com
Future Workforce	January 27, 2021 2:00 pm-3:30 pm	Regional workforce development strategies that support: identifying programs, services, and approaches that reflect community priorities and industry sector partnerships and their talent pipeline needs. Register at: https://ocrpuworkforce.eventbrite.com

All meetings will be held online. If you have any questions please contact the Orange County Economic & Business Recovery Call Center at 714-480-6500 Monday through Friday from 8 am to 5 pm.



WIOA Local/Regional Plan Timeline

Activity/Deliverable	Timeframe
Regional and Local plan development	January-March
Meetings Noticed	December 28, 2020
Stakeholder Meeting #1 (WIOA CORE and Required Partners)	January 13, 2021, 10:00 am to 11:30 am
Stakeholder Meeting #2 (County Health and Human Services Agencies and other local partners who serve individuals who access Cal Fresh E&T services)	January 14, 2021, 10:00 am to 11:30 am
Stakeholder Meeting #3 (Support and other partners who serve individuals who are non-custodial parents)	January 19, 2021, 2:00 pm to 3:30 pm
Stakeholder Meeting #4 (CIE Partners who serve individuals with developmental and intellectual disabilities)	January 20, 2021, 10:00 am to 11:30 am
Stakeholder Meeting #5 (CBO and partners who serve individuals who are English Language Learners, foreign born, and/or refugees.)	January 21, 2021, 10:00 am to 11:30 am
Stakeholder Meeting #6 (Re-entry Partners)	January 26, 2021, 10:00 am to 11:30 am
Stakeholder Meeting #7 (Workforce Planning, Education, Businesses, Chambers, Economic Development Agencies)	January 27, 2021, 2:00 pm to 3:30 pm
Draft Plan RPU Directors Review	February 9-12, 2021
RPU Director Comments incorporated in the regional/local plan	February 13-14, 2021
Local/Regional draft plan posted for 30-day public comment period	February 15 to March 16
Local/Regional plans finalized	March 22, 2021

WIOA Local/Regional Plan Timeline

Approval of WIOA Draft Regional/Local Plan Modification – Santa Ana Workforce Development Board	March 18, 2021
Approval of WIOA Draft Regional/Local Plan Modification – Anaheim Workforce Development Board	February 17, 2021
Approval of WIOA Draft Regional/Local Plan Modification – Orange County Workforce Development Board	Special Meeting in February
Local/Regional plan due to State Board on USB by hand delivery or mail (Unsigned)	April 30, 2021
Approval of WIOA Final Regional/Local Plan Modification – Santa Ana City Council	May 18, 2021
Approval of WIOA Final Regional/Local Plan Modification – Anaheim City Council	May 18, 2021
Approval of WIOA Final Regional/Local Plan Modification – Orange County Board of Supervisors	May 25, 2021
Submission of all required signatures to the State	July 1, 2021



Orange Regional Planning Unit

Workforce Development

Regional/Local Plans

- 15 Regional Planning Units
- 4-year Plan 2021-2024
- Regional Plan represents the big picture of the region
 - Fostering Demand-Driven Skills Attainment
 - Enabling Upward Mobility for All Californians
 - Aligning, Coordinating, and Integrating Programs and Services

WIOA Local/Regional Plan Timeline

Activity/Deliverable	Timeframe
Meetings Noticed	December 28, 2020
Stakeholder Meetings	January 13, 2021 through January 27, 2021
Draft Plan RPU Directors Review	February 9-12, 2021
RPU Director Comments incorporated in the regional/local plan	February 13-14, 2021
Local/Regional draft plan posted for 30-day public comment period	February 15 to March 16
Local/Regional plans finalized	March 22, 2021
Approval of WIOA Draft Regional/Local Plan Modification – Santa Ana Workforce Development Board	March 18, 2021
Approval of WIOA Draft Regional/Local Plan Modification – Anaheim Workforce Development Board	February 17, 2021

WIOA Local/Regional Plan Timeline

Activity/Deliverable	Timeframe
Approval of WIOA Draft Regional/Local Plan Modification – Orange County Workforce Development Board	Special Meeting in February
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Approval of WIOA Final Regional/Local Plan Modification – Orange County Board of Supervisors	May 25, 2021
Submission of all required signatures to the State	July 1, 2021

Stakeholder and Community Engagement Meetings

WIOA Core Program Partnerships

January 13, 2021
10:00 am-11:30 am

CalFresh Employment and Training

January 14, 2021
10:00 am-11:30 am

Child Support Services

January 19, 2021
2:00 pm-3:30 pm

Competitive Integrated Employment

January 20, 2021
10:00 am-11:30 am

English Language Learners

January 21, 2021
10:00 am-11:30 am

Re-Entry Services

January 26, 2021
10:00 am-11:30 am

Future Workforce

January 27, 2021
2:00 pm-3:30 pm

Grants Update
Current and Recently Completed Grants

Grant Name	Funder	Fiscal Agent	Description	OCDB Role	Targeted Customer(s)	Total Grant	Begin Date	End Date	Current Status	Match	Subrecipient(s)
COVID-19 Employment Recovery NDWG	Employment Development Department	County of Orange	OCWDB-CID will utilize this grant opportunity to develop reemployment strategies with a focus on OJT opportunities. Our goal is to work with companies to identify and hire dislocated workers in in-demand industries. We will offer companies financial incentive for hiring and training in the form of OJT's, that will range from 50% to 75% based on barriers to employment. We plan to work with employers to create customized training that identifies transferable skills and reskilling of dislocated workers so that companies may benefit from hiring them.	Administrator / One-Stop Center System	Dislocated Workers	\$ 800,000	08/01/20	03/31/22	Awarded	0%	MCS
AB1111	California Workforce Development Board	County of Orange	The Breaking Barriers to Employment Initiative is intended to supplement existing workforce and education programs by providing services to ensure the success of individuals either preparing to enter or already enrolled in workforce and education programs.	Administrator / One-Stop Center System	Adults and Youth with Disabilities	\$ 500,000	05/21/20	3/31/22	In Progress	100%	Goodwill of Orange County
Regional Training & Regional Organizer	CA Workforce Development Board/EDD	County of Orange	The Regional Organizer (RO) supports ongoing efforts to enhance regional workforce leadership collaboration and implement the Regional Plans by building on the efforts of the SlingShot Coalitions that are operational in California. Regional Training Coordinators (RTC) and training funds support continued professional development and capacity building efforts for staff and partners in the region.	Administrator / Regional Planning Lead	Orange County Regional Planning Unit – Regional Workforce System	\$ 161,600	04/01/19	3/31/2021 (contract extended at no cost)	In Progress	0%	Santa Ana WDB/ Anaheim WDB
Orange County's Regional Implementation/Slingshot 3.0	CA Workforce Development Board/EDD	County of Orange	Further the objectives of the State Plan, accomplish the regional plan implementation activities, and attain indicators of regional coordination by developing regional leadership, organizing regional industry leaders, building community partnerships, and promoting workforce, education and economic development services and partners through outreach and by conducting a community scan of businesses and sectors that are on track to provide job readiness opportunities and high-road employment placement in industries that promote sustainability, human capital, resources and retention.	Administrator / Regional Planning Lead	Local Businesses/Industry Leaders	\$ 325,000	04/01/20	09/30/21	In Progress	45%	Santa Ana WDB/ Anaheim WDB
Prison to Employment Initiative (P2E)	CA Workforce Development Board/EDD	Santa Ana WDB	Collaborative development of regional partnerships and plans to serve the formerly incarcerated and other justice involved.	Administrator / Regional Planning Lead	Formerly incarcerated and other justice involved individuals	\$ 4,400,000	05/01/19	2021	In Progress	0%	TBD

Summer Training & Employment Program for Students (STEPS)	Department of Rehabilitation/Employment Training Panel	County of Orange	Proposed funding will be used to serve students with disabilities (SWDs) ages 16-21 by working in cooperation with the Department of Rehabilitation (DOR) to provide workforce services to SWDs, including Competitive Integrated Employment (CIE) opportunities. This funding will improve access to these services to SWDs, strengthen partnerships with relevant programs and help develop new programs and businesses to serve SWDs.	Administrator / One-Stop Center System	Students with disabilities (SWDs) ages 16-21	\$ 250,000	06/28/20	04/30/21	In Progress	0%	Goodwill of Orange County
Emergency Assistance Layoff Aversion Funding	Employment Development Department	County of Orange	These emergency funds will be used to provide small businesses with funding to help reduce the impact of COVID-19 and provide layoff aversion assistance.	Administrator	Small Business Owners	\$ 700,000	04/01/20	03/31/21	In Progress	0%	County of Orange
COVID Funds for Supportive Services	Employment Development Department	County of Orange	These emergency funds will be used to provide supportive services to underserved populations, particularly participants in the English Language Learners (ELL) and ELL Navigator programs. The additional assistance funds will provide up to \$800 per person for basic needs such as childcare, housing and utility assistance, and transportation costs.	Administrator / One-Stop Center System	One-Stop Center customers and members of the public impacted by COVID-19	\$ 900,000	06/01/20	12/01/20	In Progress	0%	County of Orange/One Stop Center
Prison to Employment Initiative Planning (P2E)	CA Workforce Development Board/EDD	County of Orange	Collaborative development of regional partnerships and plans to serve the formerly incarcerated and other justice involved.	Administrator / Regional Planning Lead	Formerly incarcerated and other justice involved individuals	\$ 142,500	10/01/18	03/31/20	Completed	0%	Santa Ana WDB/ Anaheim WDB
VEAP 17-18	CA Workforce Development Board/EDD	County of Orange	Coordinated Veterans services delivery in Orange County.	Administrator / One-Stop Center System	One-Stop Center customers and Veterans	\$ 500,000	04/01/18	03/31/20	Completed	100%	KRA Corporation, Managed Career Solutions
			TOTAL			\$ 7,379,100					

Grants Under Consideration / Applications in Progress or Submitted

Grant Name	Funder	Fiscal Agent	Description	OCDB Role	Targeted Customer(s)	Total Grant	Begin Date	End Date	Current Status	Match	Subrecipient(s)
VEAP 20-21	EDD	County of Orange	Efforts will be focused on outreach, recruitment, and providing initial assessment and immediate support services to veterans in Orange County.	Administrator / One-Stop Center System	Veterans with significant barriers to employment	\$ 500,000	04/01/21	03/31/23	Application under consideration	\$1,019,200	County of Orange/ Managed Career Solutions (MCS)/Goodwill Industries of OC (GIOC)
Orange County's Regional Implementation/Slingshot 4.0	CA Workforce Development Board/EDD	County of Orange/OCWDB	Efforts will be focused on developing a Post COVID-19 Economic Development Strategy that includes regional and sub-regional workforce and economic development strategies that support equitable recovery efforts and an equitable regional economy; and providing capacity building and training and development opportunities that support RPU staff, providers, and regional partners, to be conducted during the regional collaborative partner meetings.	Administrator / Regional Planning Lead	N/A	\$ 500,000	04/01/21	09/30/22	Application under consideration	0%	Regional Organizer/ Community Scan Consultant/ Training Contractor(s)/ Outreach Consultant/ Educational Directory-I-Train
EDA Seattle FY 2016–FY 2019 Planning Program and Local Technical Assistance Program- Orange County's Post COVID-19 CEDS	Department of Commerce	County of Orange	Develop a Post COVID-19 Economic Impact Study, and a Post COVID-19 CEDS. These tools will allow Orange County to leverage the force of public opinion, private sector, government and philanthropy to collectively create higher quality jobs, wealth creation opportunities, and more inclusive economic growth. The proposed EDA investment will support an economic impact analysis and partnership planning to enable Orange County to facilitate placement of the region's Comprehensive Economic Development Strategy (CEDS).	Administrator	N/A	\$ 110,000	01/01/21	12/31/21	Application under consideration	\$100,005	Contracted CEDS Consultant
Support to Communities: Fostering Opioid Recovery Through Workforce Development National Dislocated Worker Grant	CA Workforce Development Board/EDD	County of Orange	Engage with employers to educate them on opioid and substance abuse addition, and to Expand workforce services and vocational training opportunities to recovering substance abusers placed at in-patient and out-patient addiction treatment facilities throughout Orange County.	Administrator / One-Stop Center System	Recovering Substance Users	\$ 1,220,000	04/01/20	03/31/22	Not Awarded (California was not a recipient of this grant)	100%	OC Health Care Agency (OCHCA)
Orange County's Regional Implementation/Accelerator 8.0 Project	CA Workforce Development Board/EDD	County of Orange	Provide employment services onsite at the City of Tustin Temporary Emergency Shelter, a 50-bed temporary shelter. The shelter provides an array of intervention services to assist residents with transitioning out of homelessness and reintegrating back into the community. In addition, outreach services will be provided at eight shelters throughout the City of Anaheim, and at one interim homeless shelter in the City of Santa Ana.	Administrator / Regional Planning Lead	Homeless Individuals who are unemployed or underemployed	\$ 300,000	04/01/20	09/30/21	Not Awarded	100%	Santa Ana WDB/ Anaheim WDB/One Stop Center
ELL Co-Enrollment Pilot Program - February 2019	CA Workforce Development Board/EDD	County of Orange	Placing English language learner navigators within the OC One-Stop Centers.	Administrator / One-Stop Center System	English language learners and immigrants	\$ 300,000	06/01/19	12/31/20	Turned down funding due to partnership requirements	100%	OCAPICA
Summer Training and Employment Program for Students	California Department of Rehabilitation	County of Orange	Provide job preparation and work experience to students with disabilities.	Administrator / One-Stop Center System	Students with disabilities	\$ 250,000	03/07/19	06/30/20	turned down funding due to additional requirements	0%	Goodwill of Orange County